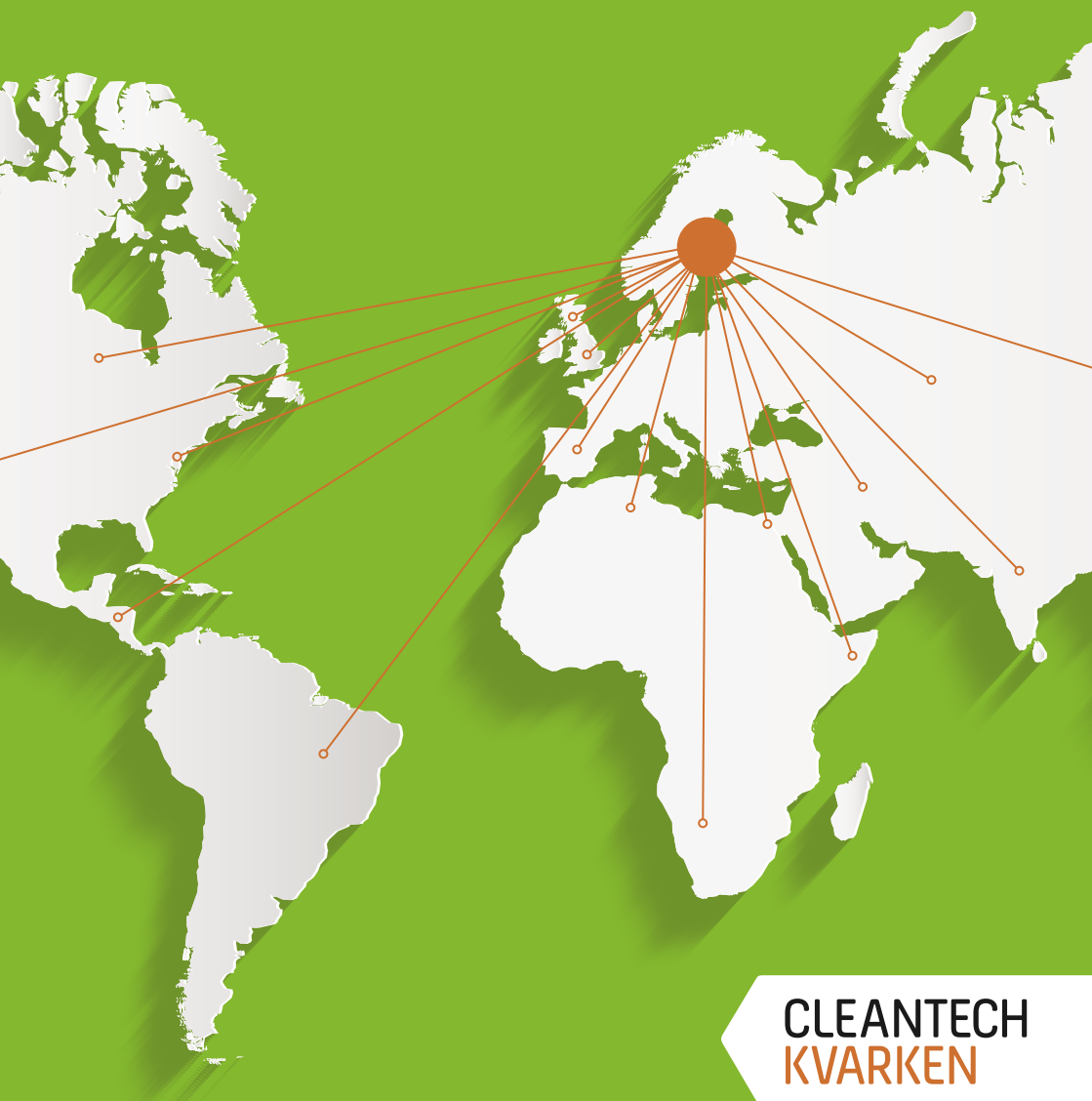


CLEANTECH COMPANIES

VAASA, VÄSTERBOTTEN, ÖRNSKÖLDSVIK



CLEANTECH
KVARKEN

INTRODUCTION

This catalogue displays the enterprises within the Ostrobothnia, Västerbotten and Örnköldsvik area, all who work within the Cleantech sector, and aims to increase the cooperation across regional, national and international markets.

These companies have been categorised into the type of business or sector that they work in.

For each company there is a short description of the products and services that the company offers, and what they would like to receive from their potential partners. In the contact field we have included the company website addresses which contain more information about the companies including direct contact data for any further enquiries.

**This catalogue has been produced by
Technology Center Oy Merinova Ab in
the Cleantech Kvarken project which is financed by**

Interreg Botnia Atlantica programme,
Regional Council of Ostrobothnia [FIN]
Region Västerbotten [SWE]
Örnköldsvik Municipality [SWE]
Vaasa Region Development Company VASEK [FIN]
City of Vaasa [FIN]
Umeå Municipality [SWE]
Umeå Energi AB [SWE]

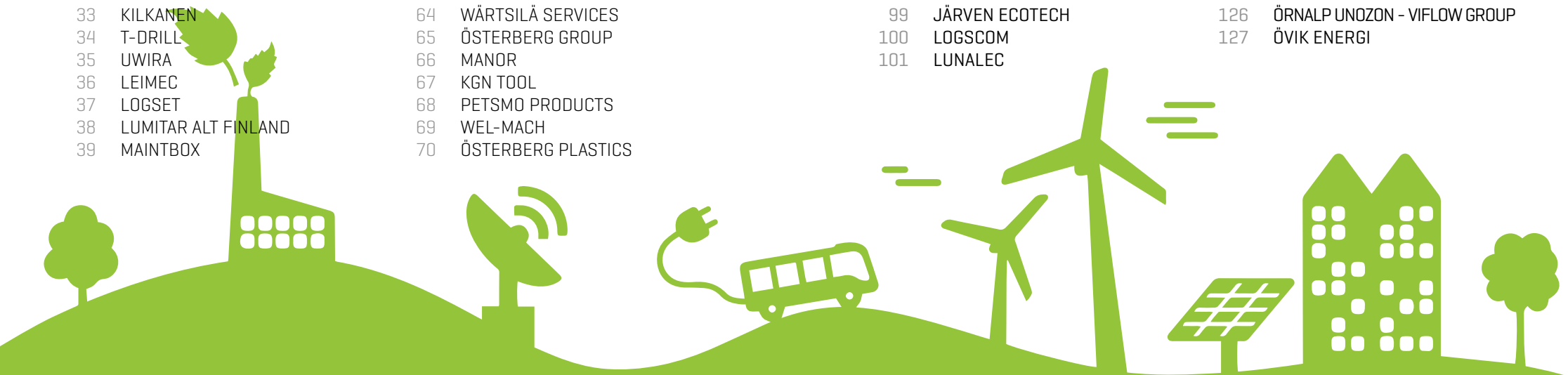


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CLEANTECH
KVARKEN

VAASA



FINLAND
CLEANTECH COMPANIES



DEVELOPMENT SERVICES

Vaasa, the energy capital of Finland, is the region where energy is always in focus. The City of Vaasa is number one in Finland in energy efficiency, and in producing sustainable energy. To fully support the energy technology cluster, EnergyVaasa. The region of Vaasa has three companies providing development services: Technology Centre Merinova is in charge of technology and business development services in the region, focusing especially on energy technology. The Vaasa region development company VASEK provides business development for all industries, including invest-in services or consulting regarding establishing a new company. Vaasa Parks provides business premises, anything from offices to full scale factory establishments.



WE OFFER

- Technology and business development services
- Invest-in services and consultation
- Business consultation
- Business premises like offices or factory spaces

WE ARE LOOKING FOR

Anyone working in the field of energy and want to establish a business in the energy capital of Finland. Ideas and innovations that can be developed to new business or technology.

COMPANIES

Technology Centre Merinova Oy
Vaasa Region Development Company -
VASEK Oy
Vaasa Parks Oy

CONTACT

www.merinova.fi
www.vasek.fi
www.vaasaparks.fi

ABB FINLAND

ABB is a leader in power and automation technologies that enable utility, industry, and transport and infrastructure customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in roughly 100 countries and employs about 140,000 people, of whom around 5,200 in Finland.



WE OFFER

ABB leads the way in smart grids: reliable distribution of electricity, energy efficiency and energy production based on renewables are the very core of our expertise. Our industrial solutions and applications save energy and improve the efficiency, quality and safety of the customers' processes.

SELECTED REFERENCES

ABB's solutions and applications are used in many fields deeply integrated in our everyday life. ABB technologies are used in homes, facilities, factories, power plants, trains, ships and even at the bottom of the sea. References are available by request.

WE ARE LOOKING FOR

Customers are at the center of all our activities. Our future growth comes from changes in the power generation, transmission and distribution value chain, innovations to improve industrial productivity, rapid urbanization and the trend towards a more sustainable and energy efficient transportation.



Power and productivity
for a better world™

COMPANY DATA

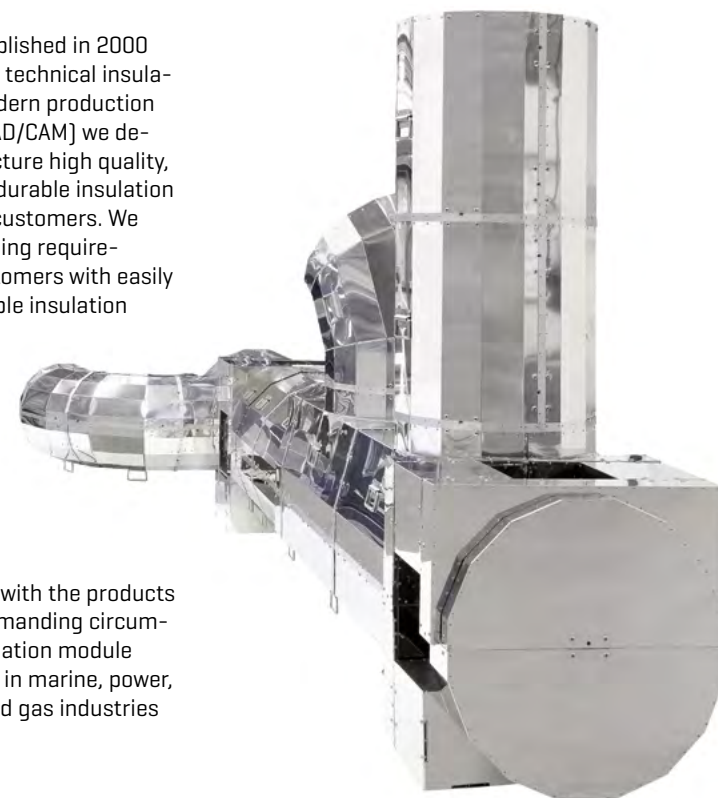
Founded: Strömberg in 1889,
ABB Group in 1988
Employees: 5200
Turnover: 2 081 MEUR

CONTACT

+358 10 22 21999
palvelukeskus@fi.abb.com
www.abb.fi

ADIABATIX

Adiabatix Oy established in 2000 and specializes in technical insulation. With our modern production technique [3D-CAD/CAM] we design and manufacture high quality, easy-to-use and durable insulation products for our customers. We meet the demanding requirements of our customers with easily installed and simple insulation modules.



Safety is secured with the products of Adiabatix in demanding circumstances. Our insulation module systems are used in marine, power, nuclear and oil and gas industries around the world.

WE OFFER

- Technical insulation
- Insulation products
- Insulation module system
- Adi-IMS®

SELECTED REFERENCES

- Forsmark Kraftgrupp, heat insulation for primary cooling pipes
- Fortum, heat insulations for process equipment
- Statoil, heat insulations for process equipment
- Wärtsilä, SOLAS applicable heat insulations

WE ARE LOOKING FOR

Direct customers and sales partners.



COMPANY DATA

Founded: 2000
Employees: 14
Turnover: 3,6 MEUR (2014)

CONTACT

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www.adiabatix.fi

AMPNER

Ampner Oy is a specialist in demanding grid connection and industrial testing applications. We are one of the most experienced resources in Scandinavia when it comes to connecting renewable energies to the grid, and your number one expert in wind power connections. Ampner is also manufacturer of automated testing systems and test equipment for the industry. The well known Testcom and Finero product lines include various standard testing products which are modified to suit each customer's specific test requirements.



WE OFFER

- Electrical design
- Power system studies
- Grid compliance service
- Grid calculations and simulations
- Field services
- Power converters for energy production grid connection
- Testing- and measurement equipment

SELECTED REFERENCES

Validation of wind power plants' grid compliance with Fingrid's VJV requirements and power system studies [market leader].

WE ARE LOOKING FOR

Direct customers, Technology partners, Sales partners, Distributors, OEM's, System integrators etc.



COMPANY DATA

Founded: 2012
Employees: 20
Turnover: 2 MEUR

CONTACT

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www.ampner.com

ARCTEQ

Arcteq designs, markets, supports and manufactures protection relays, arc flash protection systems and measuring and monitoring and smart grid IEDs for electrical utility, traditional and renewable power generation, industrial, off-shore, marine, institutional and commercial users. Along with quality products Arcteq is committed to provide industry leading support and service to its customers.



WE OFFER

- Complete range of protection relays and IEDs for high-voltage, sub-transmission and medium-voltage distribution systems
- Complete range of solutions for any type of medium- or low voltage arc protection application
- Arc quenching systems for low and medium voltage switchgear
- Smart grid and power metering solutions

SELECTED REFERENCES

Arcteq products are installed in all continents and customer segments throughout the world.

WE ARE LOOKING FOR

Experienced professionals and companies who are committed to change the power protection business with us.



COMPANY DATA

Founded: 2010
Employees: 25
Turnover: 4 MEUR

CONTACT

Juha Arvola
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www.arcteq.fi

BTB PLAZA

BTB Plaza Ltd, The Transformer Marketplace, is a Finnish entrepreneur driven company known for its speed, flexibility and reliability. Our aim is to solve all the transformer needs of our customers by using our knowledge and genuine passion for customer service. We recognize ourselves as being more than a manufacturer and more than a trading company. Our transformer marketplace is connected worldwide.



WE OFFER

- Oil-immersed and Dry-type transformers of any application
- Transformers up to 300 MVA and 525 kV
- For emergency services - Sale of surplus and used power- and special transformers
- For fast track projects - New manufactured transformers with short lead time
- Selling of your second hand or surplus transformers
- Services for Transformer Manufacturers

SELECTED REFERENCES

ABB, AGA, CAT, CUMMINS, VALMET, Eitel Networks, Elenia.

Our customer segments are: Power generation and distribution, production and processing industry, EPC and contracting industry, OEM companies.

WE ARE LOOKING FOR

- New customers and partners specially within;
- Power producing and Power generation
 - Production and processing industry
 - EPC and OEM companies
 - System Integrators

BTB plaza

The Transformer Marketplace

COMPANY DATA

Founded: 2005
Employees: 3
Turnover: 6,3 MEUR (2015)

CONTACT

Jim Stenman
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jim.stenman@btbplaza.com
www.btbplaza.com

CELLPAC

Established in 1989, we work with many different suppliers to offer a wide range of quality batteries. We develop and manufacture all kinds of rechargeable battery packs according to our customer's requirements. For example, power tools, emergency lighting systems, fresh air helmets and industrial batteries. We manufacture in accordance with the ISO 9001 / 14001 quality standard. With our unique battery change and refill system, we take care of our customers' hazardous waste which is sent for recycling to 'Akkuser' in Nivala. Our clients consist of private individuals, companies and large industries.



CELLPAC

WE OFFER

- Quality batteries and battery packs
- Unique battery change and refill system
- Hazardous waste recycling and care
- Manufacturing in accordance with the ISO 9001 / 14001 quality standard

COMPANY DATA

Founded: 1989

CONTACT

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CITEC

For almost 30 years, Citec has offered multi-discipline engineering, consulting and information management services to the energy & power industry. We have executed power plant projects all over the world for a wide range of leading industrial customers. Our global operations, in combination with our solid local customer service, provide clear and measurable advantages in terms of competence, cost-efficiency and high quality. We like to think that Citec's added value comes through our ability to understand your – and your customers' – visions, needs and ways-of-working.



WE OFFER

Our design experience covers a large scale of power plants ranging from 5 MW to power plants up to 1000 MW. Our customers are companies like Wärtsilä, Siemens, GDF Suez, Alstom, Valmet, Kraftanlagen München and Hitachi Zosen Inova.

SELECTED REFERENCES

Citec provides extensive parts of the value chain for OEM's (original equipment manufacturers) as well as services for EPC contractors, Utilities (power and heat producers), Plant owners and Power developers. We provide our services for Power production, District heating & Cooling and for CHP generation.

We provide services within the following disciplines and areas:

EPCM, Project Management, Site Management, Process, Civil, Mechanical, Electrical, Health, Safety & Environment, Fire Safety, Information Management, Marine, Quality, Procurement, Production Tools, Weight & Cost



COMPANY DATA

Founded: 1984
Employees: 1300
Turnover: 77 MEUR (2014)

CONTACT

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www.citec.com

COMSEL SYSTEM

Comsel System is a product design and development company specialized in development and industrialization engineering for the energy sector. Comsel offers its customers a full range of Internet of Things products and services. Within the frame of Internet of Things (IoT), Comsel's business is to develop the next generation of AMR-solutions, also known as Smart Metering systems. These systems are key parts in the smart grids area. The focus of Comsel is to provide products and services at the best possible total cost of ownership, to provide the highest possible SLA, security and privacy protection.



WE OFFER

IoT-solutions for the energy sector starting with Smart Meters. The solutions include smart meters that deliver low cost of use and future proof scalability at the highest possible service levels.

SELECTED REFERENCES

More than one million metering points in the Nordic countries are using TCP/IP-communication technology previously developed by Comsel. The Comsel head office is located in Vasa, Finland. Comsel System Ltd operates on the Finnish, Swedish, Norwegian and Danish markets.

WE ARE LOOKING FOR

Distribution system operators and service providers who are challenged to meet new requirements for Smart Metering.



COMPANY DATA

Founded: 2012
Employees: 5

CONTACT

Kristian Heimonen
+358 50 383 0001
kristian.heimonen@comsel.fi
www.comsel.fi

COSMOS, CLS-ENGINEERING

The Cosmos business unit of CLS-Engineering is a part of Keskustekniikka group, and we provide full stack industrial internet solutions to select customers, which are established in their fields of industry. We are a pioneer of industrial internet, and have worked in the field for over a decade.



WE OFFER

- All needed equipment for data collection
- Installation and deployment of all devices
- Cloud service for storing data
- Our expertise in data analysis
- Increased efficiency, and thus increased sustainability

SELECTED REFERENCES

Wärtsilä, CBM for ship engines

WE ARE LOOKING FOR

If you are an established company in your industry and looking for a long-term industrial internet device and software provider, we have the expertise and equipment to optimise your process and increase efficiency and reduce energy costs.

COSMOS

COMPANY DATA

Founded: 1994

Employees: 211 [Keskustekniikka]

Turnover: 40 MEUR [Keskustekniikka]

CONTACT

Timo Hanhimäki

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cosmos.keskustekniikka.fi



DANFOSS DRIVES

Danfoss Drives is a world leader in variable speed control of electric motors. We aim to prove to you that a better tomorrow is driven by drives. It is as simple and as ambitious as that. Since 1968, we have been pioneers in the drives business. In 2014, Vacon and Danfoss merged, forming one of the largest companies in the industry. Together we will continue to be driven by a passion to develop, manufacture and sell the most versatile AC drives in the world. We can adapt to any motor technology and supply products in the power range from 0.18 kW to 5.3 MW. Danfoss Drives is part of Danfoss Group.



WE OFFER

Danfoss Drives is unique in that it is 100% focused on developing, manufacturing and supplying AC drives. Our portfolio of high-quality, application-optimized products maximizes process performance, saves the most energy and minimizes emission. With combined forces, we offer a complete low voltage portfolio of VLT® and VACON® drives, coupled with access to expert advice and a comprehensive power range, from low to high power.

SELECTED REFERENCES

We have the world's largest installed base of AC drives. We draw on years of experience within industries that include: Chemical, Crane and Hoists, Food and Beverage, HVAC, Lifts and Escalators, Marine and Offshore, Material Handling, Mining and Minerals, Oil and Gas, Packaging, Pulp and Paper, Refrigeration, Textile, Water and Wastewater and Wind.

ENGINEERING
TOMORROW



COMPANY DATA

Founded: 1933

Employees: 24 000

Turnover: 4 611 MEUR

[Danfoss Group, 2014]

CONTACT

Joni Lampinen

+358 201 2121

joni.lampinen@danfoss.com

drives.danfoss.com

DEVATUS

Devatus is a privately owned and rapidly growing software development company located in Vaasa, Finland. Our team has exceptionally strong background from the software industry. Our high quality mobile and web development, system integration and project management services - has eliminated information silos and connected machines, assets and people across entire businesses. We have established many long-term mutually benefiting partnership with international companies from the energy, manufacturing industry, telecom and media industries.



WE OFFER

- Our team is fluent in all Scandinavian and in several international languages
- We can offer skilled resources to manage and deliver full software development projects.
- Prototype development and feasibility testing in tight timescale.
- Resource hiring for existing customer projects. Devatus can offer key resources for any stage of the development project.
- We utilize the most advanced tools to implement the most demanding projects.

SELECTED REFERENCES

Cerion, Anvia, Uponor, Vacon, Fleetlogis, Maintscope, Watson

WE ARE LOOKING FOR

We are looking for new customers and co - operation partners that have the need for high quality software development services.



COMPANY DATA

Founded: 2010
Employees: 15
Turnover: 1,2 MEUR

CONTACT

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andreas.paschinsky@devatus.fi
www.devatus.fi

EDUPOWER

EduPower is active nationally as well as in the emerging markets in south-East Asia and in the Nordic countries. We have accumulated decades of experience in solid fuel power project design and implementation. In operational excellence -development, projects, training and consulting we strive to maximize productivity, quality and customer satisfaction through the application of Lean Sigma -principles. The mission of EduPower is competence flow to enterprises.



WE OFFER

- Power plant- and energy project consulting
- Training for companies and organizations
- Project cooperation between industry and higher education
- Company diagnosis
- Seminars

SELECTED REFERENCES

Available by request

WE ARE LOOKING FOR

Needs of opening company bottlenecks, in operations, sales, import/export and other areas. Do you or your partner company have a problem? We might have a strong solution.



COMPANY DATA:

Founded: 2012
Employees: 3

CONTACT:

Kim Westerlund, CEO
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www.edupower.fi



EFC FINLAND

EFC Finland Oy has almost half a century of experience delivering wire harnesses and cable assemblies for different segments of industry. We offer unique, customer-made and cost-effective solutions to our customers, as well as long-lasting partnerships. EFC has production units in both Finland and Estonia (EFC Estonia OÜ). The domestic market is the Nordic and the Baltic countries but we also export to other parts of Europe, USA, South America and Asia. EFC Finland is a part of the Swedish public company Lagercrantz Group AB.



WE OFFER

- Manufacturing of cable harnesses
- Installation services
- Individual and tailor made assembly solutions
- Elpress tooling service

SELECTED REFERENCES

Well-known brands in electrical and electronics industry, heating ventilation and air conditioning, household appliances, commercial vehicles and medical technology.

WE ARE LOOKING FOR

EFC invites everyone looking for high-quality and competitive wire harness and assembly solutions to be in contact with us.



COMPANY DATA

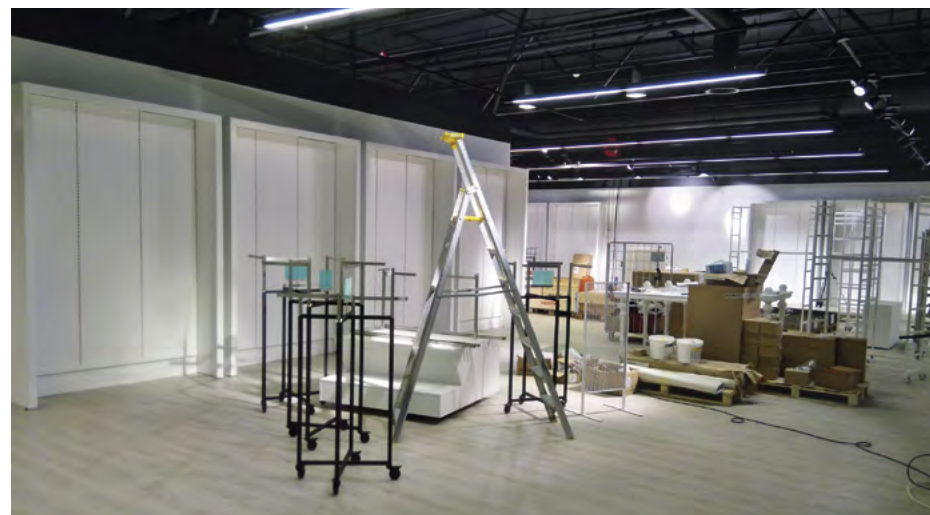
Founded: 1970
Employees: 40
Turnover: 4 MEUR (2014)

CONTACT

Marcus Kåld
+358 50 518 5901
mka@efc.fi
www.efc.fi

ENGMAN SERVICES

Engman Services is a family corporation founded in 2000 which operates mainly in the construction industry. Our office is located in Vaasa and we currently have 20 permanent employees. We provide a wide range of construction services, electrical and earth works services such as, constructions from scratch to final painting and furnishing, and drainage, house foundation and soil replacement works. We guarantee that we are providing high-quality services and fulfil our projects within the deadline and according to the customers' requirements.



WE OFFER

- Construction work
- Electrical Installations
- Property maintenance
- Earth works and EKL – Traffic Controller
- Rental and Administrative services

SELECTED REFERENCES

- Dressmann, Cubus, Bik Bok and Carlings
- KappAhl, Brothers
- Office departments and residential for Halli Oy, HS-Center and Academill

WE ARE LOOKING FOR

Customers and partners internationally needing help with the high-quality services we offer.

Ab Engman Services Oy

COMPANY DATA

Founded: 2000
Employees: 20
Turnover: 2–2,5 MEUR

CONTACT

Jan Engman
+358 40 066 0549
jan.engman@engmanservices.fi
www.engmanservices.fi

ESCARMAT

Oy Escarmat Ltd focuses on automation designing, machine and hardware manufacturing and subcontracting for the energy industry. We operate in the energy control and hardware control field and provide control centres as well as power control systems. Escarmat utilises modern automation technology and open-minded design to help our clients enhance their operations. Our strategic guideline is to optimize our customers' expenses and take responsibility for the agreed entity in order to enhance added value for our customers' products.



WE OFFER

- Control centre manufacturing
- Sub-contracting services
- Power control systems
- Automation and system designing
- Site services

SELECTED REFERENCES

Wärtsilä, ABB, Kuljetuskanavat,
Koja Marine Oy, ELTEL Networks

WE ARE LOOKING FOR

Escarmat is looking for new partnerships to whom provide products and services with high quality and reliability. We enjoy solving problems and as a partner we will do everything for growth in customer's market share and business opportunities.



COMPANY DATA

Founded: 1994
Employees: 94
Turnover: 11,5 MEUR (2014)

CONTACT

Veikko Junttila, Managing Director
+358 400 665 060
veikko.junttila@escarmat.com
www.escarmat.com

ETHA WIND

Etha Wind Oy and our mother company Etha Oy have been involved in wind, environmental and energy related projects since 2003. With more than 5000 MW of wind studies and wind project involvement, we have considerable knowledge about peculiarities of the Finnish wind business market and Finnish wind conditions. We have worked both internationally and in Finland with senior consultants possessing 20+ years of energy industry experience. Our business idea is based on the assumption that the best way to leave a positive environmental footprint is to focus on environmental projects where the commercial benefits can be clearly identified.



WE OFFER

- Wind Farm Design
- Resource Evaluation
- Permitting Services
- Procurement Services
- Owners Engineers
- Transaction Support
- Operational Supervision Services

SELECTED REFERENCES

- Screening studies Wind power [noise, flicker, AEP etc.]. 4000 MW, 150+ Projects
Customers: Developers/Utilities
- Transaction services. 250 MW, 5 projects
Customers: Owners/Utilities
- Procurement services, 150 MW
Customers: Developers/Investors

WE ARE LOOKING FOR

We provide project development services and DD services to project owners. We can increase profitability of windfarms with up to 10%.



COMPANY DATA

Founded: 2003
Employees: 1-10
Turnover: 1 MEUR

CONTACT

Staffan Asplund
+358 44 380 9237
staffan.asplund@ethawind.com
www.ethawind.com



EXOVA METECH

Exova METECH is an international full-service suppliers in metrology. We provide metrological support and calibration services. Through long-term partnerships we help our customers to implement the right quality requirements, calibrate measuring equipment, and achieve the right quality level. As a full-service provider, Exova METECH is the single point of contact for all your instrument calibration, service and administration needs. We are vendor independent and able to support all manufacturers and instrument types.

Testing Advising Assuring

EVERYTHING WE DO IS
AIMED AT IMPROVING OUR
CUSTOMERS' BUSINESS
OUTCOMES

WE OFFER

- International full-service supplier in metrology
- Metrological support
- Accredited and traceable calibration services including, Electrical, Dimensional, Torque and Force, Pressure and Vacuum, Mass and Weight, Temperature, Humidity, Flow, Fiber Optics, Acoustics and more

SELECTED REFERENCES

Long history at
Energy, Aerospace,
Telecom, Life science,
Automotive and Defence industry

WE ARE LOOKING FOR

Customers who needs high quality
with a better measurement instruments.



COMPANY DATA

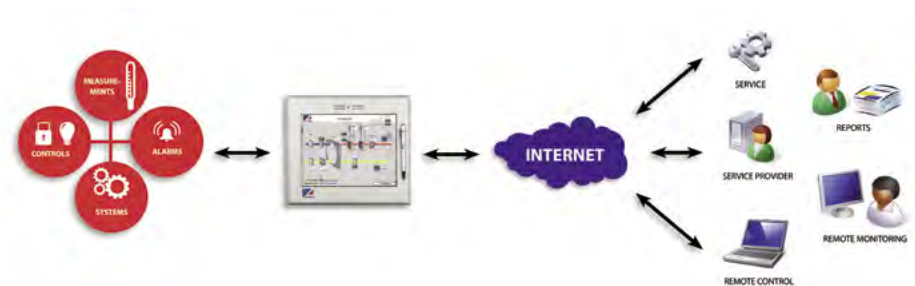
Founded: 1947
Employees: 350

CONTACT

Hannu Juselius
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www.exovametech.com

FIDELIX

In Finland, with winters easily as cold as -25°C, and summers easily as hot as 35°C, we know what season-change means! We are constantly in touch with nature in Finland, and our systems are developed precisely for that: maintaining a perfectly balanced and constant inside-climate. Regardless of the weather outside, or actually, our systems even anticipate the weather outside! Our founders have more than 25 years of experience in several countries and several climates, with currently more than 10 000 completed projects [and counting].



WE OFFER

- Inside climate control systems
- Weather anticipating systems which will reduce energy consumption
- Long term solutions
- International service and support

SELECTED REFERENCES

- Helsinki Music Centre, Helsinki, Finland, 2009–2011
- Zero Emission Nursing Home, Järvenpää, Finland, 2011–2012
- Stockamn Department Store, Helsinki, Finland, 2007–2010

WE ARE LOOKING FOR

Fidelix is continuously looking for new partners in Northern Europe, especially in Norway and Denmark. If put are looking for a trustworthy supplier, please contact us.



COMPANY DATA

Founded: 2002
Employees: 140
Turnover: 18,5 MEUR

CONTACT

Jonas Wikström
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jonas.wikstrom@fidelix.fi
www.fidelix.fi

FINVACON

Finvacon Ltd is a full-service, multifunction company, specialising in wood and metal subcontracting. Finvacon was founded in 1970 and today we have two factories in Vaasa. Finvacon Ltd's vision is to grow in the international market and to become Finland's most significant model of responsible business. This vision is being realised by offering and producing the customer high-quality subcontracting services and products in current business segments. Our strengths are cost-efficiency, proven 99,5% delivery reliability and an up-to-date machine stock.



WE OFFER

- Metal subcontracting [CNC machining, welding]
- Wood subcontracting
- Transformer components out of wood, pressboard and metal
- Logistically effective special pallets and transport boxes
- Laser engraving services
- Cost-effective assembly work

SELECTED REFERENCES

ABB Transformers, ABB Motors, Wärtsilä, Würth, Tamware

WE ARE LOOKING FOR

- New customers from all over the world [transformer and motor producers, oil & gas, automotive, shipping, logistics]
- Sales channels for our components
- Suppliers of compressed laminated wood and pressboard



COMPANY DATA

Founded: 1970
Employees: 97
Turnover: 4,911 MEUR [2014]

CONTACT

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GEOPIPE

Geo-Pipe GP Oy is a forerunner in environmental friendly energy solutions, which offers innovative solutions for heating and cooling from bedrock, sediment and water surfaces. The M32 energy collector is a versatile and efficient energy collector, with sufficient fluid volume for geothermal rock-soil energy systems.



WE OFFER

- Heating and cooling from the bedrock [M20, M32]
- Low energy network systems [LEN]
- Collectors up to 800m depth in the rock [M51]
- Heating and cooling from sediment [M32]
- Bedrock and heat storage [M32 H]
- Heating and cooling from water sources, [WHCEP-Exchanger from 9 KW to 2 MW]

WE ARE LOOKING FOR

Distributors, sales agents, system integrators, OEMs, cooperation partners, manufacturing partners and energy distributors.

COMPANY DATA

Founded: 2011
Start-Up company, with patented and design protected products.

CONTACT

Mauri Lieskoski
+358 500 363 803
mauri.lieskoski@geopipe.fi
www.geopipe.fi

GLOBAL FIRE SOLUTIONS

Global Fire Solutions is an independent fire protection company registered and based in Vaasa, Finland. GFS started their business operations in June 2015. GFS offer and provide fire protection and detection system solutions mainly for the power industry, but also for other sectors such as hospitals, schools, airports, factories etc. GFS has a pool of highly experienced supervision and commissioning engineers with genuine and latest knowledge of both fire protecting systems as of fire detection and alarm systems.



WE OFFER

- Fire protection and detection system solutions
- Supervision and commissioning
- Design engineering and project management
- Material and equipment supply
- Onsite and Fireman training

SELECTED REFERENCES

- Wärtsilä Energy Solutions
- Citec

WE ARE LOOKING FOR

- Clients that need high quality fire protection detection systems
- Operational and maintenance contracts
- New customers in the power industry



COMPANY DATA

Founded: 2015
Employees: 3
Turnover: 1,2 MEUR

CONTACT

Boris Back
+358 44 722 8948
boris.back@gfsolutions.fi
www.gfsolutions.fi

KYRÖNMAAN CNC-KONEISTUS

Kyrönmaan CNC Koneistus Oy are specialist in state of the art air and liquid cooling for global companies. We produce cooling elements that transfer heat away from electrical and electronic machines and devices that generate a great deal of waste heat.



WE OFFER

High efficiency heat sinks including all machining, highest quality, flexibility and security of supply, competitive prices.

SELECTED REFERENCES

We stand proud as the guarantors of competitive product excellence for top manufacturers in the global market.

WE ARE LOOKING FOR

We are looking for customers who need high efficiency heat sinks for their power electronic solutions. Please do not hesitate to contact us to find the right profile and heat sink for your application.



COMPANY DATA

Founded: 1993
Employees: 8 employees+3 owners
Turnover: 3,4 MEUR

CONTACT

Jyrki Haka
+358 400 669 038
kyronmaancnc@netikka.fi
www.kyronmaancnc.fi

LEINOLAT GROUP

Leinolat Oy is a family company that values hard work, responsibility, and respect. Leinolat Oy is the parent company in Leinolat Group. Leinolat Group has grown to be a group of 7 companies that offers a wide range of service entities in the field of metal. Leinolat Group operates in demanding international industries such as power, marine and oil and gas industries. Around 60% of production is destined for export markets with the Leinolat Group exporting to all continents.



WE OFFER

- Piping Service Solutions
- Air Handling and Conditioning Solutions
- Pipe collaring and cutting machines
- Pressure vessels
- Machining
- Sheet metal works

SELECTED REFERENCES

Wärtsilä, Caterpillar, ABB, Fortum, Vattenfall, Lindab, Fläktwoods, MAN Diesel & Turbo, Siemens, Aker, APL/NOV.

WE ARE LOOKING FOR

We are looking for direct customers in focused segments in the various industries we specialize. More details in the separate company pages that follow.



COMPANY DATA

Founded: 1962
Employees: 240
Turnover: 30 MEUR (2014)

CONTACT

Kaj Parkkâ
+358 44 215 2211
kaj.parkka@leinolat.com
www.leinolatgroup.fi

KILKANEN

PART OF LEINOLAT GROUP

Kilkanen Oy is a competitive and efficient company which offers top-quality machining in demanding industries. Kilkanen operates as a subcontractor in demanding industries such as power, marine, and oil and gas. Kilkanen Oy is specialized in large flywheels and in comprehensive machining. Extensive experience and knowhow enables Kilkanen Oy to deliver flywheels and machined parts quickly and inexpensively without compromising quality. In year 2015 Kilkanen Oy established a joint venture company "Pentanen Engineering Private Limited" in India with an Indian partner "Pentagon Industries Private Limited"



WE OFFER

- Manufacturing of highly machined components
- High quality machining for marine engines and power plants
- Mazak Integrex 300-IV ST machine
- Flywheels up to 2000 mm in diameter

SELECTED REFERENCES

Wärtsilä Corporation,
ABB Oy, Promeco Group Oy,
Alstom Grid Oy

WE ARE LOOKING FOR

We are looking for direct long-term cooperation with customers on the international markets.



COMPANY DATA

Founded: 1969
Employees: 26
Turnover: 4,960 MEUR (2014)

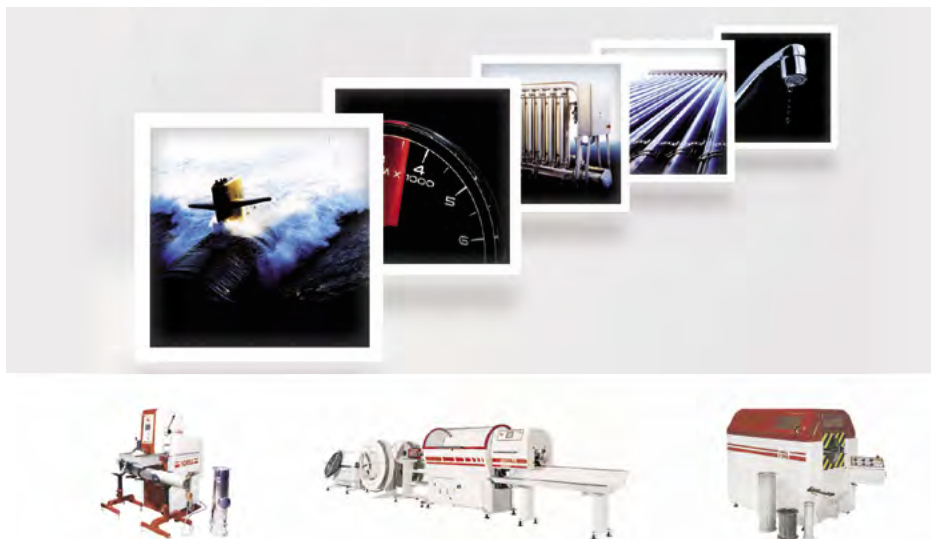
CONTACT

Jouni Kilkanen
+358 44 344 4770
jouni.kilkanen@kilkanen.fi
www.kilkanen.fi

T-DRILL

PART OF LEINOLAT GROUP

T-DRILL is a manufacturer of high-tech tube and pipe fabrication machinery. Our standard product line consists of a wide variety of machine tools that are used in many different industries. T-DRILL has developed products also for mechanical contractors and plumbers, from whom the original T-DRILL tee forming was invented. Today, we use the same principle with decades of continuous improvements to our product range. In excess of 95% of our products are exported to more than 60 countries.



WE OFFER

- Tube branching, tube end forming and closing machinery for solar panel manufacturing and automotive industry
- Pipe branching machines for stainless steel piping for water and waste-water treatment systems, shipbuilding, food & dairy industry
- Flanging machines for replacing welded flanges

SELECTED REFERENCES

S-54 tube branching machine
 VIESSMAN – Solar panels
 Stiebel-eltron heat pumps

Tube end spinner
 GreenOneTec – Solar Panels



COMPANY DATA

Founded: 1980
 Employees: 80

CONTACT

Veikko Moilanen
 +358 6 475 3333
 veikko.moilanen@t-drill.fi
 www.t-drill.fi



UWIRA

PART OF LEINOLAT GROUP

Uwira is a specialist in welded metal products and components. Our product range includes steel piping solutions for industrial machines and equipment, tanks, air receivers and pressure vessels, as well as machining. Based on our wide range of hardware and versatile competence, we offer customer and project-specific solutions. Uwira was founded in 1993 and, together with our subsidiary Kilkanen, it is a part of the Leinol Group, which comprises six companies. A significant amount of diverse knowledge from the metal industry is concentrated around one of the world's most important energy clusters in the Leinol Group in Vaasa, Finland.



WE OFFER

- Piping service solutions
- Double walled pipes
- Pressure vessels
- Assemblies and skids

SELECTED REFERENCES

Wärtsilä, ABB, Aker, APL/NOV,
 Remontowa, Siemens

WE ARE LOOKING FOR

- Large piping service projects in the field of Marine and Energy
- Long-term customer relationships in demanding piping solutions

COMPANY DATA

Founded: 1993
 Employees: 64

CONTACT

Samuli Kuusisto
 +358 400 476 336
 samuli.kuusisto@uwira.fi
 www.uwira.fi

LEIMEC

PART OF LEINOLAT GROUP

Leimec is specialized in sheet metal products and assemblies. Leimec manufactures complete HVAC products for power plants, Offshore and Marine industries. Leimec offers high-quality sheet metal products according to customer requirements. The extensive knowledge is based on professionalism, traditional expertise, and customer orientation. Our machines represent the latest technology and our extensive sheet metal expertise allows us to serve a wide range of customer needs.



WE OFFER

- Air handling and conditioning solutions for Energy, Offshore and Marine
- Sheet metal expertise

SELECTED REFERENCES

Wärtsilä,
MAN Diesel & Turbo,
Caterpillar,
Vattenfall

WE ARE LOOKING FOR

Customers with needs in demanding air handling and conditioning solutions in sectors of Marine, Energy, Offshore.

COMPANY DATA

Founded: 1962
Employees: 32

CONTACT

Sorja Leinola, CEO
+358 10 289 6841
sorja.leinola@leimec.fi
www.leimec.fi

LOGSET

Logset Oy is a Finnish forest machine manufacturer located in Koivulahti, near Vaasa. The company was established in 1992. The Logset machine range contains seven forwarders, seven harvesters and eight different harvester heads. Logset's distribution network covers 20 countries, and Logset machines are working in more than 25 countries. In after-sales Logset offers service and spare parts, training and extensive customer support. Logset provides top-of-the-line solutions to logging professionals by developing, manufacturing, distributing and servicing forest machines that are reliable, productive and functional.



WE OFFER

Cut-to-length forest machines and accessories:

- Forwarders
- Harvesters
- Harvester Heads
- Software
- Used machines
- Service

SELECTED REFERENCES

Customers are at the focus of our activities. Today there are successful Logset forest machine contractors in Finland and over 20 other countries.

WE ARE LOOKING FOR

Long term customer relationships.
References given on request.



COMPANY DATA

Founded: 1992
Employees: 69
Turnover: 29,2 MEUR

CONTACT

Tapio Ingervo, Managing Director
+358 45 15 25 600
tapio.ingervo@logset.com
www.logset.com

LUMITAR ALT FINLAND

LumiTar ALT Finland Oy was established in 2011. In the beginning, the company focused on product development, references from challenging environments and test marketing. In 2014, after receiving positive feedback, LumiTar decided to start the actual sales and marketing processes. Lighting industry is in a state of change due to new regulations and our team has developed a new intriguing option for traditional lighting solutions. We value quality and constant development, which can be seen in our products. We offer luminaires that are the next evolutionary step from LED solutions.



WE OFFER

- Innovative Array LES technology
- Maintenance free luminaires
- Incredible Lifespan
- Energy efficient solutions
- Luminaires that produce light, not heat

SELECTED REFERENCES

UPM paper mill & energy, ABB Service Oy, Konecranes, Atria Oyj, Vaasanseudun Areenat, City of Kokkola, City of Vaasa, City of Helsinki, SCA Sundsvall, Port of Kalajoki

WE ARE LOOKING FOR

Partners to help us expand to a global scale. We are interested in people with a vast network of connections to help us enter specific markets.



COMPANY DATA

Founded: 2011
Employees: 5
Turnover: 0,65 MEUR (2014)

CONTACT

Igor Rodet
+358 40 351 8285
ceo@lumitar.fi
www.lumitar.fi

MAINTBOX

In the current challenging business environment, companies are seeking to improve productivity of their operations and gain cost savings relating to asset utilisation and efficiency, prolonged equipment lifecycle and effective problem resolution. Further, businesses continuously strive for streamlined co-operation with 3rd party suppliers and maintenance teams whilst aiming to capture all process related data in order to keep learning and fine tuning operational processes.

maintBox is a visual IOT – platform that brings together key components of an effective asset and maintenance management in a new unforeseen way. Real time asset tracking, fault and work management processes and communication are integrated into a cohesive platform that is easily extendable and customisable to meet each clients' unique needs and processes. The modern visual approach enables real time information sharing not only within the organisation's internal teams but also with 3rd party subcontractors resulting in a seamless collaboration and time savings in error resolution.



maintBox

WE OFFER

Visual Asset Management Platform

SELECTED REFERENCES

Finvacon, Vakk, ABB, Vacon, Sop Metal, Piccolo, The Switch

WE ARE LOOKING FOR

- Clients looking for a modern cloud and IOT enabled asset management system.
- Distribution partners in maintenance and facilities management and software integration.

COMPANY DATA

Founded: 2013

CONTACT

Lassi Pukkinen
+358 50 325 1108
lassi.pukkinen@maintbox.com
www.maintbox.fi

MERVENTO

Mervento is the leading global provider of multi-megawatt direct drive wind turbine power plant technology for near shore and offshore applications. We are a wind power system integrator with complete know-how of the wind turbine power plant solutions.



WE OFFER

Mervento 3.6-118 wind turbine technology as a license. The turbine energy production is high, it is reliable and it has low operating and maintenance costs.

The license is full package including the technology, manufacturing processes and tools as well as erection, operation and maintenance related know-how and tools. This enables licensee to start their own business rapidly.

SELECTED REFERENCES

Pilot turbine operated successfully three years in Sundom, Vaasa, Finland.

WE ARE LOOKING FOR

We are looking for industrial companies who are in wind business or want to enter into it.



COMPANY DATA

Founded: 2008
Employees: 12
Turnover: 0,211 MEUR (2014)

CONTACT

Jarmo Saaranen, CEO
+358 40 837 1559
jarmo.saaranen@vntm.com
www.mervento.com

MUOVA

Design Centre MUOVA brings design thinking and design methods into organisations and networks. Design offers tools for developing user- and future-oriented products and services, systems and processes. MUOVA has built bridges between the academic and the business world for over 25 years and belongs to the University of Applied Sciences, VAMK. Our mission is to promote international competitiveness in SMEs through design. MUOVA has created a unique environment for research, development, education and business cooperation. Besides close domestic co-operation we have a strong international partner network.



WE OFFER

Design-related research and development, User and envisioning product and service concept design, Design for innovation and value networks, Design thinking for transformation, Customer experience-driven development

SELECTED REFERENCES

- Research projects: CU India [internationalization of SMEs in renewable energy technology through design]
- Energyland [visualization of the energy technology through intelligent spaces]
- Elkamo [market research and concept design for service and product development]
- ABB Motors [product design: electric motor covers]

WE ARE LOOKING FOR

We look for corporate partners and research, development and educational partners, who have a strong collaboration with companies. We are especially interested in the collaboration within the fields of technology, environment and business development.



COMPANY DATA

Founded: 1988
Employees: 10

CONTACT

Annika Hissa
+358 50 568 5863
annika.hissa@muova.fi
www.muova.fi

PEPT

PEPT Oy Ab is a family company established in 1992, with a turnover of over 13 million Euros and around 200 employees (including subcontractors and rented personnel). PEPT Oy Ab Head Office is in Kaustinen, at the Emet Industrial Park. Additionally, there are separate units in Pietarsaari, Sotkamo, Sodankylä, Seinäjoki and Kokkola. From time to time there are also other national and international work sites. Our two most important sectors are: scaffolding solutions and insulation. As a company we also focus strongly on the environment, responsibility and quality. Our vision is to be Scandinavia's most sought-after partner in scaffolding and insulation work within maintenance, service downtime, and new construction of industrial plants.



WE OFFER

- Scaffolding solutions
- Insulation work solutions
- Industrial maintenance solutions
- Site lighting and electrification solutions
- Weather protection solutions

SELECTED REFERENCES

- Valmet Technologies Oy
 - Andritz AG
 - Terrafame Oy
 - Yara Suomi Oy
 - Caverion Industria Oy
- Please check more references on our website.

WE ARE LOOKING FOR

Long term business relationships.



COMPANY DATA

Founded: 1992
Employees: 85
Turnover: 13 MEUR

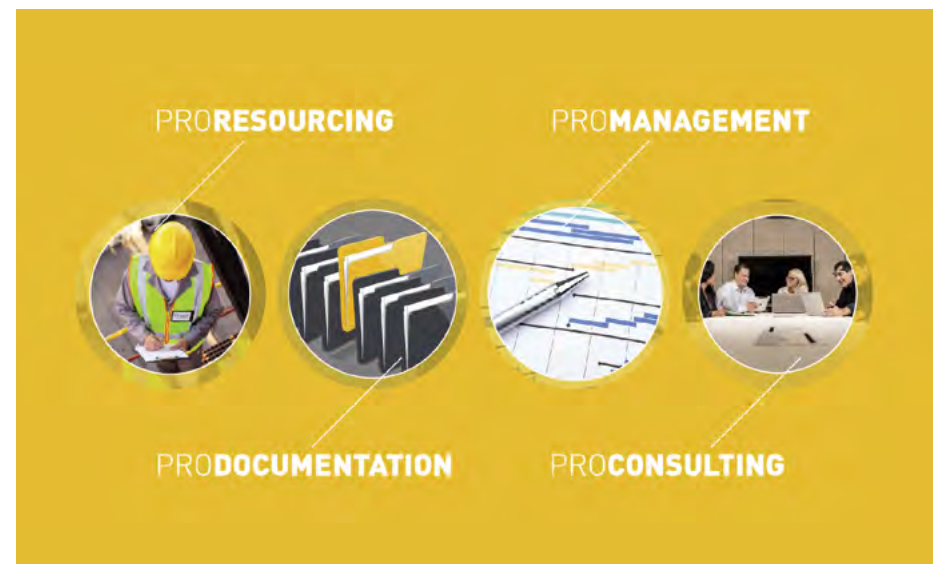
CONTACT

Rainer Rönneck
+358 50 534 55 22
rainer.ronnback@pept.fi
www.pept.fi

PROHOC

Prohoc is a multi-disciplinary company providing project-driven businesses engineering, consulting and documentation services for entire investment project lifecycle.

We operate mainly within energy, mining, cargo-handling, oil&gas and process industry projects. We are the Project Partner for industry. Prohoc has supported global clients in their project business since the mid-nineties.



WE OFFER

- Project management services for large scale industrial investment projects
- Consulting services in various technical fields
- Expert resource services
- Documentation services

SELECTED REFERENCES

Wärtsilä, Metso, Cargotec, Neste
Jacobs, ABB, Valmet, Andritz etc.

Prohoc's proven service record and accomplishments have built a strong reputation for superior customer service, reliability, quality, and flexibility - proving the strength of our competency and competitiveness.



COMPANY DATA

Founded: 1996
Employees: 120
Turnover: 12,2 MEUR

CONTACT

Iiro Wesslin,
Business Development Director
+358 40 831 5878
iio.wesslin@prohoc.fi
www.prohoc.fi

RIKTA

Rikta has a long experience and solid know-how about wire harnesses and cables, which guarantees proven solutions. Established in 1969, Rikta is one of Finland's oldest companies in its sector. Our mission is to create added value for our customers, by producing cost-efficient and optimized products. Our products are used widely in different businesses for example, automotive industry, marine solutions, electronic industry, white goods, healthcare industry and power plant industry.



WE OFFER

- Cables, cable solution and connectors
- Hook-up wires and wire harnesses
- Assembly and contract manufacturing
- Design and documentation
- Spiral cables
- Solutions for cost-conscious customers

SELECTED REFERENCES

Global well known brands, references given on request.

WE ARE LOOKING FOR

Long-term partners, OEM's or system integrators who wish to concentrate on essential things in business letting us take care of the cable and wire solutions.

COMPANY DATA

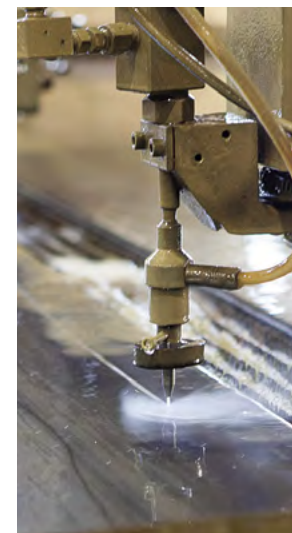
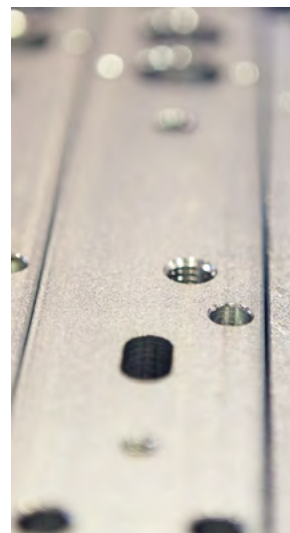
Founded: 1969
Employees: 30
Turnover: 3 MEUR [2014]

CONTACT

Kim Myllymäki
+358 6 781 7200
kim.myllymaki@rikta.fi
www.rikta.fi

SOP METAL

SOP-Metal Oy is a machine shop specializing in sub-contracting. Our core competence is to manufacture components for the electrical appliance industry, chemical industry, steel construction industry and wholesale trade. We manufacture products for our domestic customers as well as for export. SOP-Metal Oy founded in 1993 now employs about fifty professionals. Our networking know-how is strong and the top experts of their specialty area have been selected for our partners. Our ability to take action makes us a flexible and a competent partner with whom it is easy to respond to with the challenges of the field.



WE OFFER

- Busbars copper and aluminum
- Flexible Busbars tinned copper
- Electrical Insulation Materials Glass fiber laminates
- Robust and durable cabinets
- Cutting service water cutting, CNC punching
- Engineering services Solid Works
- Cost-effective assembly
- Welding services Steel, Aluminum, Copper

SELECTED REFERENCES

ABB, Vacon, Veo, Wärtsilä, Konecranes

WE ARE LOOKING FOR

Electrical industry [Transformers, Motors, Drives, Switchboards]

COMPANY DATA

Founded: 1993
Employees: 54
Turnover: 8 MEUR [2014]

CONTACT

Sami Kuntola
+358 207 559 250
myynti@sop-metal.fi
www.sop-metal.fi

THE SWITCH

The Switch, a Yaskawa company, is a specialist in advanced drive train technology. The company has an installed base of over 11 GW of megawatt-class permanent magnet machine and power converter packages. The main focus areas are wind, marine and special industrial solutions. The company's innovative drive trains make an impact on profitable power generation and energy use, with the ultimate goal of lowering the cost of energy and operations.



WE OFFER

- Wind, marine and industry drive technology
- Professional design, R&D and project execution
- Agile way of working
- Training services
- Field and after-sales support



SELECTED REFERENCES

- Runtech Systems; high-speed solid rotor machines; www.runtech.fi
- Goldwind; full-power converters for wind turbines; www.goldwindglobal.com
- WE Tech Solutions Oy; permanent magnet shaft generators; www.wetech.fi

WE ARE LOOKING FOR

Customers for whom drive train technology is key to their success. We are also looking for system integrators, suppliers and other collaboration partners who support us in our agile way of working.

COMPANY DATA

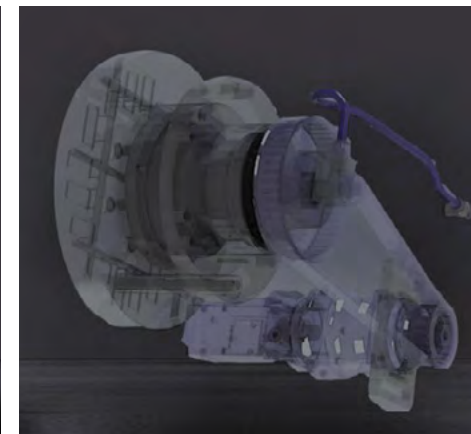
Founded: 2006
Employees: 177
Turnover: 37,1 MEUR (2014)

CONTACT

Lisa Kettman-Kervinen
+358 50 554 5044
lisa.kettman-kervinen@theswitch.com
www.theswitch.com

TARKMET

Tarkmet offers both full-system and component solutions for industrial needs. Our technologies are based on high-end comprehensive competence. We focus on customer-oriented service for a range of industries and our operations are directed by cooperation with the customer. Our open and direct way of operation is aimed at clarity, reliability, and projects that run on time.



WE OFFER

- System Deliveries
- Machining Services
- Laser services
- Design and modeling
- Manufacture and assembly
- Testing and traceability
- Hydraulic presses, tools and extractors
- Magnetic lifting devices

SELECTED REFERENCES

- Astera solutions GmbH: Precision machining devices for oil, mining and laboratory applications
- Oy Forcit Ab: Fully automated extrusion and packing machine for explosives
- Wärsilä Oy: Machining services and maintenance tools

WE ARE LOOKING FOR

We are internationally looking for direct customers, sales partners as well as distributors for our product families of hydraulic presses and battery powered magnetic lifting devices.



COMPANY DATA

Founded: 1999
Employees: 20
Turnover: 4,4 MEUR (2014)

CONTACT

Ari Kärjenmäki
+358 50 570 6470
ari.karjenmaki@tarkmet.fi
www.tarkmet.fi

TEKNIQ

TEKNIQ OY offers project consultation and services, as well as quality inspections, audits and industrial classification work. Tekniq is the newly founded sister company of K-Service Vaasa Oy. The International and local industrial business at K-Service was separated in order to optimize management requirements. Due to in house competence, we have enjoyed working on a diverse number of industrial, marine and power plant projects. This includes consultancy, manufacturing process inspections, supply chain appraisals and validations, installation, commissioning and structural engineering. In addition the company is qualified for inspection works and NDT. The Tekniq Team can see projects through to the completion, from kick off to handing over.



WE OFFER

- Project and site management
- Quality inspections, audits and industrial classification work
- 30 technical and engineers from different technical disciplines such as mechanical, electrical, Civil and HSE engineers and supervisors
- Naval Architect services

SELECTED REFERENCES

- Wärtsilä
- ABB
- Bureau Veritas

WE ARE LOOKING FOR

Customers and partners internationally.

TEKNIQ

COMPANY DATA

Founded: 2015 (Parent Company 1987)
Employees: 25
Turnover: 3 MEUR

CONTACT

MD	Sales Manager
Jyrki Lahti	Jari Sivula
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jyrki.lahti@tekniq.fi	jari.sivula@tekniq.fi
www.tekniq.fi	

THERE CORPORATION

The digitalization of the energy market has begun and we want to play a major part of it. We are There. We know that automated residential demand response and home energy management brings more comfort, control and savings for the consumer and business transformation opportunities for the utility. Our home energy management platform brings internet-of-things to existing heating and cooling systems and integrates consumer homes to the energy market. Together we can create a more sustainable world.



WE OFFER

Solutions that are based on smart algorithms, internet-of-things technology and business development. Our Home Energy Management platform can be used to connect consumers to be an active part of the energy market. With the help of our platform, a totally new added value can be generated for both consumers and for utilities.

SELECTED REFERENCES

Fortum Fiksu, Fortum Oyj,
Helen Termo, Helen Oy

WE ARE LOOKING FOR

Our principal customers are energy utilities and service providers in Scandinavia and Europe. We want to establish new relationships in this area in order to together create new business for the utilities and value-added services for their customers.

there.

COMPANY DATA

Founded: 2009
Employees: 14
Turnover: 0,699 MEUR (2014)

CONTACT

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+358 10 346 5700
kim.nurmi-aro@therecorporation.com
www.therecorporation.com

TK ENGINEERING

TKE - Development and sales of hardware and software related to CAN, LIN, Profibus and Mobile control electronics. We also provide faultfinding services, research and education. TKE has well known customers producing products and services mainly for automotive industry, mining industry, process industry and marine.



WE OFFER

- Software tools for design and configuration
- Analysis and monitoring of CAN based networks
- Mobile control systems
- Sensors for building a complete control systems for mobile machines
- CAN hardware and software Profibus hardware and software

SELECTED REFERENCES

Wärtsilä, Scania, Teknoware, MarineJetPower, Skoda, Transportation, Valtra [AGCO]

WE ARE LOOKING FOR

TK Engineering is looking for new customers and business partners in our focus industries.



COMPANY DATA

Founded: 2003
Employees: 6
Turnover: 0,772 MEUR (2014)

CONTACT

Peter Hellström
+358 6 357 6300
peter.hellstrom@tke.fi
www.tke.fi

TYÖKALUVALMISTUS NISULA

Työkaluvalmistus Nisula Oy specialises in the manufacturing of cutting tools, injection moulds and die cast tools. Additionally, we fabricate extrusion nozzles and calibration. Our modern machine park enables us to create quality tools rapidly. For our tools we always choose high class materials and components. We design our tools with modern CAD/CAM technology. The tools are designed in close cooperation with the customer. When we carry out both design and manufacturing of the tool, we can take responsibility for the whole process from planning to customer delivery.



WE OFFER

- Machine Tools
- Cutting Tools and Products
- EDM Wire cutting
- Modern CAD/CAM technology design

SELECTED REFERENCES

- ABB
- Primo
- Uponor
- Alteams Group
- UPM
- SK Tuote Oy

WE ARE LOOKING FOR

Customers who need high quality notching tools and manufacture of precise and complex tool components.



COMPANY DATA

Founded: 1980
Employees: 4
Turnover: 0,7 MEUR

CONTACT

Sami Nisula
+358 50 555 07 40
nisula@nisulaoy.fi
www.nisulaoy.fi

UPCODE

UpCode is part of UPC Center. We offer innovative end to end solutions based on AutoID of items, people, documents, places, processes etc. We are experts in mobile technology and usage of optical smart scanning of barcodes, picture recognition and optical sensor technology. UpCode technologies cover the digitalized fields of transactions/payments, auto reporting, workforce management, logistics/ item level control, healthcare, education, marketing, tourism, anti-fake, ID and authentication. UpCode is today worldwide recognized for autoID and autoReport system specially used in lifecycle management.



WE OFFER

System with Apps + plug-in solutions, Databases free of human error, TAG Management, Chain management, Content management, AutoID, AutoReport System

SELECTED REFERENCES

VAMK, SRV, Vilnius Tourism, Mirka, Tampere Traffic, Stormossen, Skaala, Alger Trade Register, Adhaar ID in India, MAN Web, Tykkyonline, Goss Internation, Buenos Aires driving licence, VTT, Yedioth

WE ARE LOOKING FOR

- Partners in the global market for item level control and lifecycle management, security solutions for documents
- Partners in knowledge based information systems Ecosystems for cleantech

UPCODEWORLD

COMPANY DATA

Founded: 2007
Employees: 25
Turnover: 1,2 MEUR

CONTACT

Sture Udd
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sture.udd@upcode.fi
www.upcodeworld.com

UPC PRINT

UPC Print is part of UPC Centre which comprises of UPC Print, UPC Media, UpCode, Bock's Corner Brewery and Bock's Corner Village. At UPC we offer on-line, in-line and off-line solutions for communication printed, on the web or through mobile. Our technically advanced facilities [biggest and most modern heat-set offset in Scandinavia] allow for export mainly to Scandinavia, UK, Germany and Russia but also include USA, Brazil, Africa and even Australia and China. We solve in modern way new concepts for printed products including advanced technology for low grammage production using highly environmentally friendly new paper qualities and unique formats.



WE OFFER

- Magazines
- Direct marketing products
- Books and catalogues
- SuperMedia solutions [mobile&web]

SELECTED REFERENCES

- VIDAL prof.medical catalogues
- OTTO consumer catalogues
- IKEA direct marketing
- PIRKKA personalized high volume magazine
- VI BILÄGARE biggest car magazine in Sweden
- MEGA cards and digitalized retail

WE ARE LOOKING FOR

Projects to optimize communication including but not limited to printed products either for consumers or B2B. Unique solutions for education and integration of social functions in advertising and workflow managements.

UPC
print
COMMUNICATION CENTER

COMPANY DATA

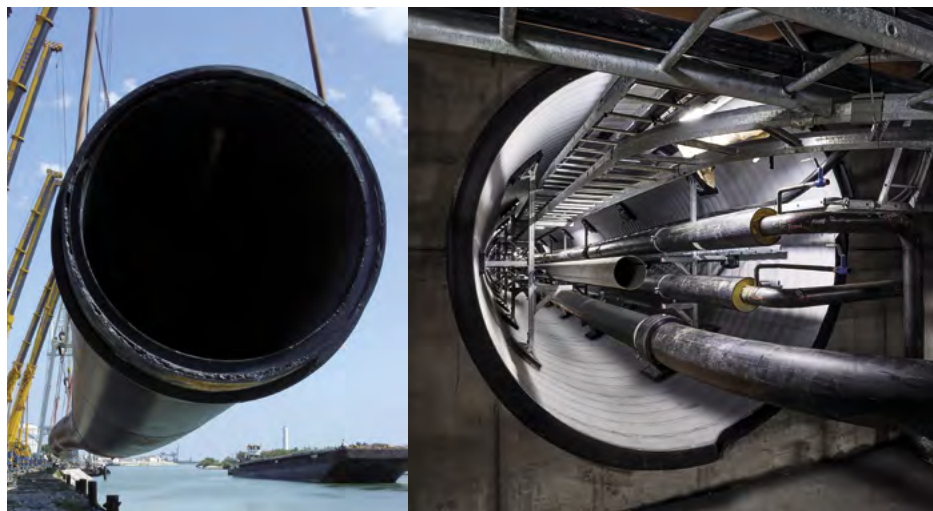
Founded: 1988
Employees: 100
Turnover: 20MEUR

CONTACT

Sture Udd
+358 6 321 8010
sture.udd@upc.fi
www.upc.fi

UPONOR INFRA

We have over 60 years' of international experience in developing and manufacturing pipe systems for water, sewage, energy, electricity, telecom and data communications. Our goal is to supply fully functioning systems with a long working life that benefit the home and society. Our task is to make sure that data and telecommunication is protected, that sewer systems are secure and that clean water comes out of the tap. With our knowledge and experience, we offer functional and environmentally safe infrastructure solutions of high quality. Solutions that are at the forefront of development and contribute to a safe, healthy and comfortable environment.



uponor

WE OFFER

- Sewers and wastewater treatment
- Potable water
- Storm water
- Drainage
- Cable and Telecom
- Gas
- Renovation
- Heating and Cooling
- Ventilation
- Designed Solutions

COMPANY DATA

Founded: 1918
Employees: 1340 (2014)
Turnover: 351,3 MEUR (2014)

CONTACT

Juha Kainulainen
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juha.kainulainen@uponor.fi
www.uponor.fi

VAMP

Vamp Ltd, a member of Schneider Electric, specializes in protection relays and arc flash protection systems for power distribution networks. Vamp's protection relays are used in various applications, from overhead line feeders and substations to power plants and industrial power systems. Their integrated arc flash protection functionality enhances the safety of operations and property and has made Vamp a leading supplier of arc flash protection systems worldwide.



WE OFFER

- Basic and advanced arc flash protection systems for low- and medium-voltage power distribution
- Protection relays for feeders, overhead lines, motors, generators, transformers, busbars, capacitor banks and reactors

SELECTED REFERENCES

- 15,000 arc flash protection systems with 300,000 sensors installed in utilities and power generation
- 5200 protected medium-voltage generators in power plants
- 105,000 feeder protection relays installed in utilities and industries

WE ARE LOOKING FOR

We seek customer satisfaction by providing world-class protection relays and services perfectly fitted to medium-voltage power systems.

VAMP

COMPANY DATA

Founded: 1994
Employees: 37
Turnover: 22,1 MEUR (2014)

CONTACT

Kennet Nyman,
+ 358 50 575 7916
kennet.nyman@schneider-electric.com
m.vamp.fi

VEO

VEO's operations cover the entire energy chain. The company is involved in all stages: from power generation, distribution and transmission to the process industry. Most of VEO's turnover is derived from renewable energy. "We are the market leader in Finland in modernisation of hydropower plant automation and electrification. We also supply substations to wind farms and grid connections, says" CEO Marko Ekman. VEO has the largest switchgear factory in the Nordic countries. The factory was extensively modernised in 2013. "We have invested in our own production domestically to shorten product lead times and increase flexibility", says Ekman. One of VEO's assets is independence. This means that the company can always chose from the most suitable products and systems for each project, regardless of manufacturer.



WE OFFER

Automation and electrification solutions for power plants, electricity distribution and transmission as well as the process industry. Our extensive experience of international project management as well as Expert Services make for a total package delivery.

SELECTED REFERENCES

VEO has delivered over 5000 projects since 1989. Deliveries include for instance 250 substations to 13 countries, electrification of and automation systems for over 1000 diesel or gas power plants.

WE ARE LOOKING FOR

We are developing our offer to all customer segments. As a consequence we are looking for new subcontractors for installations and construction work. We are always interested in new innovative products and we strive to make processes more efficient for our customers.

VEO

COMPANY DATA

Founded: 1989
Employees: 350
Turnover: 65 MEUR

CONTACT

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visa.yliluoma@veo.fi
www.veo.fi

VNT MANAGEMENT

VNT Management is one of the first Venture Capital management companies in Europe focusing since 2003 on clean technologies, in particular renewables, electrical systems and energy savings. VNT is active in the Nordics and German speaking countries having offices in Finland and in Munich, Germany. VNT mainly invest in technology-orientated start-ups and growth companies in Europe. VNT partners have wide business experience and active management for the investment companies. VNT manages three Venture Capital Funds and the Capital under management is over 150 million euro.



WE OFFER

Equity based investments for interesting technology companies in clean tech space mainly in renewable and distributed power generation and energy saving technologies. Our experience in the relevant business area. Interesting investment opportunities for investors.

SELECTED REFERENCES

The Switch Engineering Oy, OptoGan Oy

WE ARE LOOKING FOR

Interesting technology companies in clean tech space mainly in renewable and distributed power generation and energy saving technologies to invest in. Investors to our coming funds and companies/investors to purchase the companies/our holdings in the investment companies.



VNT MANAGEMENT

COMPANY DATA

Founded: 2002
Employees: 6
Turnover: 2,8 MEUR [2014]

CONTACT

Jussi Palmroth, Managing Partner
+358 40 837 1560
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www.vntm.com

WAPICE

We are a leading Technology Partner for industrial businesses. Our focus is on enhancing our clients' performance across all functions by injecting information technology at its best. With our software and electronics expertise we create solutions that boost industrial innovation. Our solutions are being used by domain leading companies globally. The company was established in 1999 in Vaasa, Finland. We are an independent and privately owned company that currently employs over 280 software specialists, and the company is constantly growing.



WE OFFER

- IoT-Ticket – Your ticket to the Internet of things and beyond
- Summum – Sales Configurator
- CANrunner – CAN Diagnostic Software
- EcoReaction – Clear view of consumption
- Embedded OPC UA server

SELECTED REFERENCES

ABB, ELKAMO, VACON, FLOWROX, PrimaPower, Westwood, Kalustetukku

WE ARE LOOKING FOR

Wapice offers close Technology Partnerships to its clients to bring new products to the market creating new business from advances in technology.



COMPANY DATA

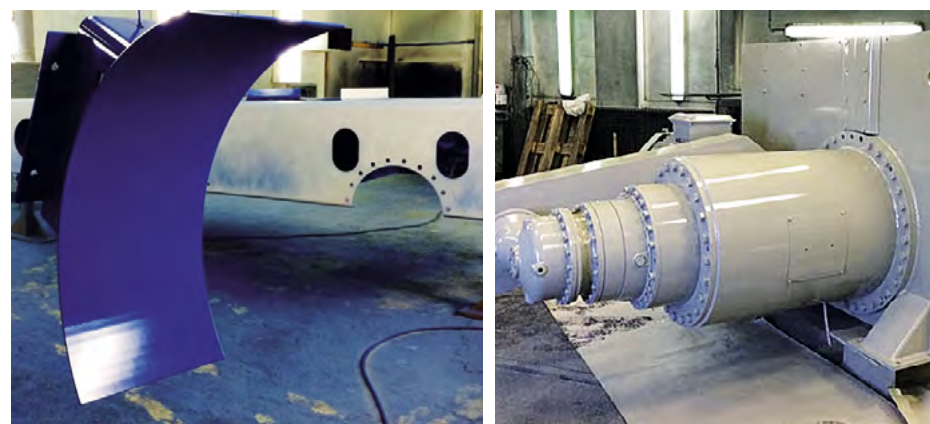
Founded: 1999
Employees: 280
Turnover: 17,316 MEUR [2014]

CONTACT

Pasi Tuominen
+358 10 277 5000
pasi.tuominen@wapice.fi
www.wapice.com

WASA METAL WORKS

We offer our customers an extremely skilled team who share the right attitude for professionalism, and offer our customers industrial painting services. Our concern is that the customer receives the best possible service at all stages of the project. Our services include: finishes, abrasive blasting, industrial painting, packing work and all outdoor paintings.



WE OFFER

- Industrial painting services
- Skilled team
- Assembly works
- Finish, abrasive blasting, industrial painting, packing work and outdoor painting.

SELECTED REFERENCES

- Österberg Group
- Wel-Mach
- Escarmat
- Laine Engineering
- Logset
- ABB
- Wärtsilä

WE ARE LOOKING FOR

Customers in Power and the Energy sector with high demands on quality and delivery time.



COMPANY DATA

Founded: 2013
Employees: 6
Turnover: 1,0 MEUR

CONTACT

Staffan Vikström
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staffan.vikstrom@wasametalworks.fi
www.wasametalworks.fi

WELAS

Welas Oy Ltd is a company offering subcontracted services in laser machining. The service package comprises of laser cutting, laser welding, laser drilling, laser machining, and laser marking as well as other related services. Apart from that, the company produces different kind of segmented ink blades for the printing industry as its own products.



WE OFFER

- Laser cutting for extremely precise cutting
- Laser welding for narrow joint and minimal heat effects
- Laser drilling is ideal when a normal drill bit is too thick
- Laser marking
- Complete contract manufacturing

SELECTED REFERENCES

VTT, Flextronics Europe, Polytype SA

WE ARE LOOKING FOR

We are looking for customers worldwide, especially in the Energy Sector. Our services are ideal for customers searching for manufacturing partners.



COMPANY DATA

Founded: 2009
Employees: 5
Turnover: 0,465 MEUR

CONTACT

Livio De Cet
+358 50 369 9508
livio.decet@welas.fi
www.welas.fi

WE TECH

WE Tech Solutions [WE Tech] is a leading energy efficiency solution provider. The company develops, sells and delivers energy efficient solutions for the shipping industry. WE Tech has developed a new type of variable frequency shaft generator system providing many benefits for ship owners, such as reducing fuel consumption and increasing energy efficiency of ships, cutting environmentally harmful emissions, and more. WE Tech is creating savings and bringing the next level in energy efficient shipping!



WE OFFER

- Turnkey delivery of energy efficient solutions for upgrades
- Engineering and delivery of energy efficient solutions for new builds
- Energy efficiency analysis of propulsion machinery and electrical systems
- Selectivity calculations of electrical systems
- Training of operators

SELECTED REFERENCES

m/v Miranda, m/v Mistral [Godby Shipping],
m/v Bore Sea, m/v Bore Song
[Rettig Group Ltd Bore],
m/s Kallio [ESL Shipping]
A series of 4 new building Post-Panamax
sized Pure-Car-Truck-Carrier vessels
[Wallenius Lines]
A series of 4 new building 15000
DWT Product Tankers [Terntank Rederi A/S]

WE ARE LOOKING FOR

Direct customers, Sales partners



COMPANY DATA

Founded: 2009
Employees: 10
Turnover: 4 MEUR [2014]

CONTACT

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marten.storbacka@wetech.fi
www.wetech.fi

WÄRTSILÄ ENERGY SOLUTIONS

Wärtsilä Energy Solutions is a leading global supplier of flexible base load power plants of up to 600 MW operating on various gaseous and liquid fuels. Our portfolio includes unique solutions for peaking, reserve and load-following power generation, as well as for balancing intermittent power production. Wärtsilä Energy Solutions also provides LNG terminals and distribution systems. As of 2015, Wärtsilä has 58 GW of installed power plant capacity in 175 countries around the world.



WE OFFER

- Solutions
- Smart Power Generation
- Efficiency and Fuel Flexibility
- Dependability
- Lifecycle support
- Operational Flexibility

SELECTED REFERENCES

- IPP 3, Jordan
- Antelope Station, TX, USA
- Kiisa ERPP I & II, Estonia
- For more information please refer to webpage: <http://www.wartsila.com/energy/references>

WE ARE LOOKING FOR

Customers (utilities, IPP's, municipalities, cooperatives, industrial self-generators) and potential partners such as consultants and constructors.



COMPANY DATA

Founded: 1834
Employees: 19,200 in 70 countries
Turnover: 4 779 MEUR (2014)

CONTACT

Jukka-Pekka Niemi
Marketing, Energy Solutions
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jukka-pekka.niemi@wartsila.com
www.wartsila.com

WÄRTSILÄ MARINE SOLUTIONS

Wärtsilä Marine Solutions enhances the business of its customers by providing solutions for the marine industry that are environmentally sustainable, efficient, flexible, and economically sound. Our solutions are based on our customers' needs and include innovative products, systems and services. Being a technology leader in this field and through the experience, know-how and dedication of our personnel, we are able to customise optimised solutions for the benefit of our clients around the world.



WE OFFER

Wärtsilä has the broadest offering in the industry covering complete power generation, engines and generating sets, vessel positioning, complete electrical and automation systems, emission control, gas handling, pumping and inert gas systems, ship design, reduction gears, propulsion equipment (propellers, shafts, thrusters), waste water management, automation and power distribution systems, as well as sealing solutions, radars, entertainment systems – and much more.

SELECTED REFERENCES

Large scope of references within merchant, cruise & ferry, navy, offshore and special vessels. For more information please refer to webpage: <http://www.wartsila.com/marine/references>

WE ARE LOOKING FOR

Customer and partners within the shipbuilding industry, owners and operators on the marine and oil & gas markets.



COMPANY DATA

Founded: 1834
Employees: 19, 200 in 70 countries
Turnover: 4 779 MEUR (2014)

CONTACT

Marit Holmlund-Sund,
Marketing, Marine Solutions
+358 10 709 0000
marit.holmlund-sund@wartsila.com
www.wartsila.com

WÄRTSILÄ SERVICES

Wärtsilä is a global leader in complete lifecycle power solutions for the marine and energy markets. By emphasizing technological innovation and total efficiency, Wärtsilä maximizes the environmental and economic performance of the vessels and power plants of its customers. Wärtsilä Services creates lifecycle services for its customers, enhancing their business – whenever, wherever. 11,000 service professionals in 70 countries, 160 locations.



WE OFFER

We provide the industry's broadest range of services for both shipping and power generation. Our solutions range from spare parts and basic support to ensuring maximized lifetime, increased efficiency and guaranteed performance of customer's equipment or installation – in a safe, reliable, and environmentally sustainable way.

SELECTED REFERENCES

- Five year maintenance agreement for power plant maintenance services for Teck's Red Dog Operations in Alaska.
- Agreement with Carnival Corporation to pilot technologies and systems for optimised operation.

For more information please refer to webpage: <http://www.wartsila.com/resources/customer-references>

WE ARE LOOKING FOR

Customers and partners in the marine, oil & gas and energy markets.



COMPANY DATA

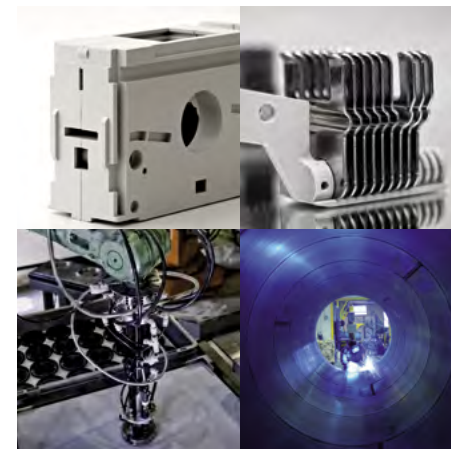
Founded: 1834
Employees: 19,200 in 70 countries
Turnover: 4 779 MEUR (2014)

CONTACT

Hanna Viita, Marketing,
Wärtsilä Services
+358 10 709 0000
hanna.viita@wartsila.com
www.wartsila.com

ÖSTERBERG GROUP

The Österberg Group consists of Österberg Ltd, Österberg Baltic OÜ (Estonia), Wel-Mach Ltd, Petsmo Products Ltd, Manor Ltd, KGN Tool Ltd, Hepmet OÜ (Estonia) and Shanghai Petsmo Trading Co, Ltd (China). Österberg Ltd. specializes in the injection molding of technically advanced plastic components from different thermoplastics and thermosets. Wel-Mach Ltd. is a metal company that specializes in subcontracting for multinational companies. We offer our customers; machining, welding and assembling. Manor Ltd. is a metal engineering workshop that specializes in the manufacturing of pipe duct products and steel structures. KGN Tool Ltd. is specialized in manufacturing of various service tools, toolsets, special machined components and assembling part-assemblies. Petsmo Products Ltd. is a diversified manufacturer of special machinery.



**ÖSTERBERG
GROUP**

WE OFFER

Österberg Ltd
Injection molding, Assembly, Imprinting
Wel-Mach Ltd
Welding, Machining, Assembly
Manor Ltd
Pipe duct products, Steel structures, Surface treatment
KNG Tool Ltd
Service Tools, Toolsets, Machined components
Petsmo Products Ltd
Special machinery

SELECTED REFERENCES

ABB, Wärtsilä, Scott Safety, Alfa Laval, Outotec, Moventas, Logset

WE ARE LOOKING FOR

We are looking for direct customers in the various industries we specialize in.

COMPANY DATA

Founded: 1948
Employees: 135
Turnover: 28 MEUR (2015)

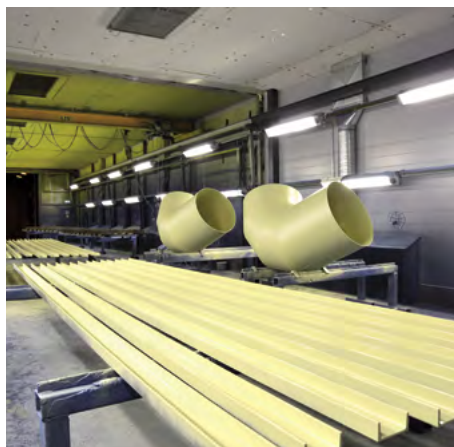
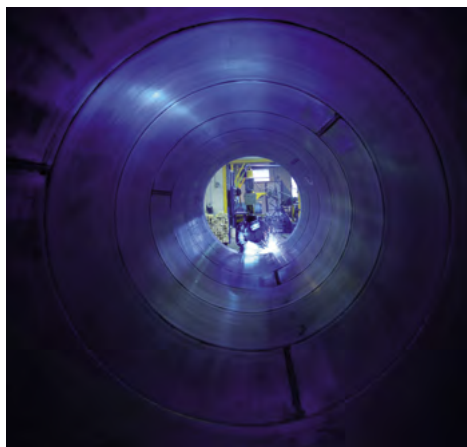
CONTACT

Matias Österberg
+358 20 790 8611
matias.osterberg@wel-mach.fi
www.osterberg.fi, www.wel-mach.fi
www.manor.fi, www.kgntool.com,
www.petsmoproducts.fi

MANOR

PART OF ÖSTERBERG GROUP

We are a versatile medium-heavy engineering workshop. We have been manufacturing piping products and steel structures for international companies for over 20 years. Our extensive experience as a subcontractor in the metal industry has made us a competent and reliable partner. We supply various piping assemblies according to our customers' specifications. We offer manufacturing of different service platforms and rails also according to customer specifications. We specialize in powder coating or wet paint according to what our customers would like.



WE OFFER

- Pipe duct products
- Steel structures
- Surface treatment

SELECTED REFERENCES

- Wärtsilä
- Citec
- Fastems
- Kutepa
- Alfa Laval

WE ARE LOOKING FOR

We are looking for direct customers in the various industries we specialize in.

MANOR

A MEMBER OF THE ÖSTERBERG GROUP



COMPANY DATA

Founded: 1948
Employees: 25
Turnover: 5,85 MEUR

CONTACT

Raimo Lilli
+358 40 590 0156
raimo.lilli@manor.fi
www.manor.fi

KGN TOOL

PART OF ÖSTERBERG GROUP

Oy KGN Tool Ab was founded in 1971 as Kaitsoor Mekaniska. In 2009, the company name changed to KGN Tool Oy Ab and is today part of the Österberg Group. Oy KGN Tool Ab is specialized in manufacturing of various service tools, toolsets, special machined components and assembling part-assemblies foremost in small series. For over 40 years we have produced products, solutions and services especially for ship and power plant building industries, wind industries, and other special industries.



WE OFFER

- Maintenance tools for diesel engines
- Maintenance tools and tool-sets as well as other components for wind turbines
- Machined components and part assemblies, prototypes and manufacturing in small series.

SELECTED REFERENCES

- Wärtsilä Service
- Petsmo Products
- Mervento

WE ARE LOOKING FOR

New customers with needs in special tools, toolsets, machined components and part-assemblies. We are especially interested in manufacturing of prototypes and in small series.



COMPANY DATA

Founded: 1971
Employees: 8
Turnover: 1 600 000 EUR

CONTACT

Tom Helsing
+358 44 535 62 11
tom.helsing@kgntool.com
www.kgntool.com

PETSMO PRODUCTS PART OF ÖSTERBERG GROUP

We are a diversified manufacturer of special machinery. The combination of over 50 years of experience and expertise with the latest production methods and technology has made Petsmo Products a reliable business partner. Our in-house design department guarantees that even the toughest customer requirements are met. We offer our customers special machinery for slaughterhouses, feed kitchens, rendering plants, biogas- and compost plants and the Pet food industry, Chick Pulp for the efficient processing of spent laying hens, and Vepi products which make the transportation of slurry more efficient.



WE OFFER

- Special machinery for slaughterhouses and feed kitchens.
- Chick Pulp for efficient processing of spent laying hens
- Vepi-products which makes the processing and transportation of slurry efficient.

SELECTED REFERENCES

Please see website for references
www.petsmoproducts.fi

WE ARE LOOKING FOR

We are looking for direct customers in the various industries we specialize in.

COMPANY DATA

Founded: 1948
Employees: 16
Turnover: 6,86 MEUR

CONTACT

Jens Österberg
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jens.osterberg@petsmoproducts.fi
www.petsmoproducts.fi

WEL-MACH PART OF ÖSTERBERG GROUP

Wel-Mach is a metal company that specializes in subcontracting for multinational companies. We are a reliable business partner and we can offer our clients complete constructions that include all of the agreed work phases. Our machining department is specialized in multiphase manufacturing of technically demanding mechanical parts from materials such as cast iron, aluminium alloys and other special steels. Our sheet processing department is specialized in processing over 3 mm thick iron and steel. We carefully finalize the product according to customer requirements by for example steel blasting, glass-ball blasting and wet painting.



WE OFFER

- Machining
- Sheet processing
- Assembly
- Glass-ball blasting

SELECTED REFERENCES

- ABB
- Wärtsilä
- Moventas
- Logset
- Mirka
- Promeco

WE ARE LOOKING FOR

We are looking for direct customers in the various industries we specialize in.

COMPANY DATA

Founded: 1948
Employees: 38
Turnover: 5,84 MEUR

CONTACT

Matias Österberg
+358 20 7908 646
matias.osterberg@wel-mach.fi
www.wel-mach.fi

ÖSTERBERG PLASTICS

PART OF ÖSTERBERG GROUP

We are a diversified expert in the plastic industry. The combination of over 60 years of experience and expertise with the latest production methods and technology has made Österberg Ltd. a reliable partner. We specialize in the injection molding of technically advanced plastic components from different thermoplastics and thermosets. Our injection molding machines have a clamping force of 30-1250 ton. We manufacture thermoplastic and thermoset products with a weight of 1-4000 g. We offer our customers a wide variety of different types of assembly work, from fully automated assembly to complex manual assemblies.



WE OFFER

- Injection molding
- Assembly
- Imprinting

SELECTED REFERENCES

- ABB
- Scott Safety
- Outotec

WE ARE LOOKING FOR

We are looking for direct customers in the various industries we specialize in.

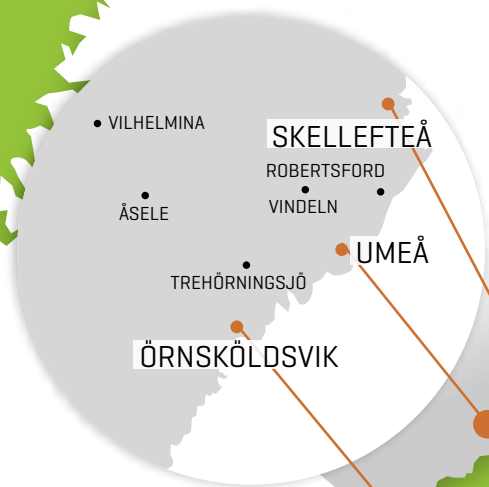
COMPANY DATA

Founded: 1948
Employees: 38
Turnover: 6,85 MEUR

CONTACT

Jan Österberg
+358 20 7908 629
jan.osterberg@osterberg.fi
www.osterberg.fi

CLEANTECH
KVARKEN



DEVELOPMENT SERVICES

Sweden is regarded internationally as being at the leading edge of research and development when it comes to green technology and climate solutions. In Västerbotten and Örnsköldsvik in the north of Sweden, there are a large number of companies that can offer unique cleantech products and solutions.

The focus on growth and environmentally relevant solutions affects many branches of industry, such as energy, forestry, environmental-, information- and nanotechnology. With the support of our projects Cleaner Growth and Cleantech Kvarken we can provide people and companies with ideas, qualified business support and marketing. Uminova Innovation and ABI support the commercialization of business projects coming from R&D in academia, companies and the public sector. Kompetensspridning i Umeå is the leading partner when it comes to internationalization and marketing. The municipalities of Örnsköldsvik and Skellefteå are other important participants in this cleantech venture.



WE OFFER

- Technology and business development services
- Business consultations
- Commercial and industrial premises
- Technical and business visits

WE ARE LOOKING FOR

Companies, in the north of Sweden, that offer products, services, systems or processes that have environmental relevance, that is, are less harmful to the environment than other available options. Ideas and innovations that can be developed into new business or technology within the cleantech area. Businesses and organisations from all over the world who would like to cooperate with us.

COMPANIES

Kompetensspridning i Umeå
Uminova Innovation
Arctic Business Incubator [ABI]
Municipality of Örnsköldsvik
Municipality of Skellefteå

CONTACT

www.cleantechkvarken.com
www.ukf.umea.se/foretagen/kompetensspridningiumeaab
www.uminovainnovation.se/
www.ornskoldsvik.se/cleantech
www.skelleftea.se/
www.abi.se/

ADD CREAM

No matter what kind of business you are running or at what geographical area your clients are operating, our main focus is to help you in reaching out to your market. At our disposal we have a toolkit with a wide range of marketing and digital tools. Exactly what we pick up from our toolbox varies from case to case. Over the years, we have helped our customers to market pellets to frozen homeowners, ecological make-up to hipsters and yachts to people who thought they already had everything.



WE OFFER

- Marketing and communication services
- Digital solutions for business needs

SELECTED REFERENCES

- Anytec
- Médecins Sans Frontières
- Dreamhill
- SPT Association

WE ARE LOOKING FOR

Business opportunities.

COMPANY DATA

Founded: 2010
Employees: 11
Turnover: 7 MSEK

CONTACT

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www.addcream.se

ALAB

ALAB was founded in 1967 and we now have over 50 employees in Trehörningsjö outside Örnsköldsvik. We are one of few companies in Sweden which work with glass bearing building systems in both steel and aluminium. We also have our own glazing system for patios and balconies branded under the name "Season". Over the last few years we have developed into one of the largest players in the industry with nationwide operations. We have made large investments in machinery, surface treatment facility and efficient workplace equipment. We have also worked hard to develop our business and production processes even further to accomplish outstanding effectiveness and delivery performance.



WE OFFER

- Glass bearing construction systems [windows, doors, fasades, glassroofs] in steel and aluminium
- For steel we work with the Stålprofil system and for aluminium we manufacture Sapa's system
- Own Glazing system for patios and balconies

SELECTED REFERENCES

PEAB, SKANSKA, Fastec, Rekab, OF Bygg

WE ARE LOOKING FOR

New customers for both entrepreneurs and retailers for private glazing's and balconies.

COMPANY DATA

Founded: 1967
Employees: 50
Turnover: 10 MEUR

CONTACT

Christer Östman
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christer.ostman@alab.com
www.alab.com

ATEA

Atea is the market leader in IT infrastructure and system integration for private and public sectors in the Nordic and Baltic regions. We think it is essential to be close to you as a customer and that's why we have around 30 local offices across Sweden. About 1000 of our staff are consultants, who help companies and organizations throughout the country to exploit the potential of IT more effectively. The cornerstone of our business concept is our independent position versus manufacturers and suppliers. We are free to recommend the solutions that provide the greatest benefit for each individual customer and take responsibility for ensuring that all aspects of your IT infrastructure function hand in glove – we see the big picture.



ATEA

WE OFFER

Products and services for IT infrastructure e.g. IT Security, Cloud Services, Software and IT Products. We help you with the entire chain, from design, development and product supply to function and maintenance.

SELECTED REFERENCES

TM Progress, Eurocon
Skogsägarna Norrskog ek förening

WE ARE LOOKING FOR

Atea is well positioned as "The Place to Be" for employees, customers, vendors and shareholders – today and in the future. Together we build Sweden with it.

COMPANY DATA

Founded: 1968
Employees: 2 000
Turnover: 10 779 MSEK

CONTACT

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+46 660 860 89
fredrik.ostman@atea.se
www.attea.se

BIOCOOL

BioCool owns a unique innovation on how to kill microorganisms in a safe and environmentally friendly way. We do this by mimicking the body's way of defending itself against microorganisms – bacteria, viruses, fungus and parasites. Our products are CE marked and certified by the medical product agency, which applies throughout Europe and all EFTA countries. All products are environmentally friendly and proven safe to use. Today, we have ten applications registered, we have chosen to focus primarily on two areas, safe water and healthy skin. These products are on the market and are available today in more than 2000 pharmacies and other outlets in Sweden, Norway and Germany. BioCool have also contributed help to Syrian, Gahanna and Nepal.

WE OFFER

Water purification by BioCool SafeWater – is available for private and industrial use.

Using a small tablet with BioCool you may rest assured that your drinking water comes free of harmful micro-organisms, such as bacteria, viruses and parasites.

Skin purification by BioCool Medica

BioCool is our oxygen rich bath, developed especially for patients suffering from diseases such as diabetes and psoriasis and other skin difficulties. The bath stimulates blood circulation and oxygenates the skin, which improves healing. The product also kills all forms of micro-organisms.

SELECTED REFERENCES

Jens Wichmann GmbH
Importeur für Biocool®
Tel. +49 [0]5732-684089
Mail: info@biocool-gesundheit.de

WE ARE LOOKING FOR

We are looking for distributors, sales agents, help organizations and cooperation partners.



BioCool

COMPANY DATA

Founded: 2012
Employees: 4
Turnover: 3,7 MSEK

CONTACT

Maria Forssell
+46 910 21 50 72
maria.forssell@biocool.se
www.biocool.se

BIOENDEV

Bioendev was founded in 2007 and is based on years of research around torrefaction and gasification at Umeå University Sweden. Since the start the company has developed an energy- cost-efficient and reliable torrefaction technology for maximum yield and product quality. The company has a strong patent portfolio focusing on process control. At the moment Bioendev are commissioning the largest torrefaction facility in Scandinavia with a capacity of 16 000 tons/year in order to prove the torrefaction technology in commercial scale. The produced black pellets will be available for large industry production tests during 2016 and the technic is now considered commercially viable for large industry production. The strategic purpose is to deliver the market's most cost-effective torrefaction facilities together with EPC-partners through Greenfield or Retrofits of existing pellets facilities.



WE OFFER

- Retrofit of white pellet plants
- Turnkey torrefaction plants
- Industrial demonstrations of cost efficient torrefaction technics
- Test batches of Black Pellets from our Industrial Demonstration Unit
- Pilot plant in operation for R&D projects

WE ARE LOOKING FOR

- Retrofit projects of white pellet production units
- Commercial Green field projects
- Customers of Black Pellets
- Project partners and financial partners

COMPANY DATA

Founded: 2007
Employees: 10

CONTACT

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+46 660 29 56 34
anders.frisk@bioendev.se
www.bioendev.se

BOSTADEN

Bostaden is the biggest actor on the Umeå housing market. Through its growth, Bostaden has helped turn Umeå into a city that in many ways is the capital of northern Sweden. We have a great responsibility to reduce our impact on our shared environment. Therefore, it is crucial to increase environmental awareness among both tenants and employees and we set clear environmental requirements for our suppliers and contractors. We believe that the path to our goal goes through knowledge, cooperation and open dialogue. In June 2008, we launched our major environmental project - Environmental Focus 2016 which includes objectives for the five areas: energy use, waste management, transportation, environmental friendly construction materials, knowledge and commitment.



WE OFFER

- Value for money homes to rent in Umeå
- Environmental project including objectives such as, energy use, waste management, transportation, environmental friendly construction materials, knowledge and commitment
- 2650 square metre solar panels, one of the largest plants in Sweden
- Sustainable Ålidhem as an example of sustainable renovation and collaborative project
- High energy efficiency in all our new buildings with an energy use of approximately half of the Swedish requirements

SELECTED REFERENCES

Sustainable Ålidhem

WE ARE LOOKING FOR

Best practice for sustainable construction and real estate management.



COMPANY DATA

Founded: 1953
Employees: 182
Turnover: 100 MEUR

CONTACT

Royne Söderström
+46 90 17 75 80
royne.soderstrom@bostaden.umea.se
www.bostaden.umea.se

CGI

With 65,000 professionals operating in 400 offices in 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. Founded in 1976, CGI applies a disciplined delivery approach that has achieved an industry-leading track record of on time, on-budget projects. Our high-quality business consulting, systems integration and outsourcing services help clients leverage current investments while adopting new technology and business strategies that achieve top and bottom line results.



WE OFFER

- Services and solutions for all industries: business development and project management, infrastructure and IT outsourcing services and system integration services
- Local presence with extensive experience and expertise in automotive, manufacturing and pulp and paper industries
- Services and solutions across the utilities industry, including the electricity, district heating, environmental and water sector
- Managed Printing Service which handles all issues regarding the overall need for functionality in Printing and Scanning

SELECTED REFERENCES

BAE Systems Hägglunds, Metsä Board, Sekab, Bosch Rexroth, Holmen, Volvo, Ålö, Övik Energi, Miva, Schenker, Skatteverket

WE ARE LOOKING FOR

CGI strives to be recognized by our clients as their partner and expert of choice.



COMPANY DATA

Founded: 1976
Employees: 65 000 worldwide
and 4 000 in Sweden at 30 offices
(in Northern Sweden e.g.
Örnsköldsvik, Umeå and Sundsvall)

CONTACT

Lena Nordin
+46 660 273117
lena.nordin@cgi.com
www.cgi.se

COREIT

CoreIT is an IT Consultant Company specialized in services and products of hosting, infrastructure, system development and service desk functions – a complete IT partner. We are the largest locally owned IT-company in Örnsköldsvik with 50 employees. Our customers and partners are in a wide range of areas; industry, retail, construction, service, associations and the public sector. Our domestic market is local, but we follow our customers around the world! Our main goal is to offer services and IT-solutions with the aim of bring more efficiency to the customer's Core business.



WE OFFER

Wide range of services and products for the entire IT environment:

- Cloud Integrator
- Infrastructure As A Service
- System Development
- Hosting in our own Data Center
- Service Desk
- Hardware & Software

SELECTED REFERENCES

- OSTP
- Bosch Rexroth
- MacGREGOR Cranes
- Fenix Outdoor

WE ARE LOOKING FOR

People that are interested in working at a growing company that has a lot going on. You like challenges and want to develop by working in a very skilled team with great variety in assignments and customers.



COMPANY DATA

Founded: 2007
Employees: 50
Turnover: 72 MSEK

CONTACT

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+46 660 729 00, +46 660 729 58
per.eriksson@coreit.se
www.coreit.se

CRANAB

Cranab's products are manufactured in the centre of northern Sweden's great forests. Therefore, every new product that we develop has generations of forestry experience built in. Our closeness to the forest also makes it easy for us to ask, listen and test. Our cooperation between culture of forestry, modern technology and advanced development work, is the best guarantee that our products always meet the highest demands. With more than 50 years of experience, we can meet the highest demands that forestry work can make.



WE OFFER

- Forwarder cranes
- Harvester cranes
- Grapples
- Slagkraft equipment for road side maintenance
- Truck cranes for forest and recycling

SELECTED REFERENCES

- Komatsu Forest
- Eco Log
- Gremo
- Rottne
- John Deer



COMPANY DATA

Founded: 1963
Employees: 130
Turnover: 220 MSEK

CONTACT

Cranab Sales
+46 933 135 00
info@cranab.se
www.cranab.se

ECOBIOFUEL

We in EcoBioFuel AB are prepared to assist you and your organization fully with both investigations, planning and installation of the latest form of environmentally friendly energy. You and your organization will become the local provider of vehicle fuel without exhaust gases. Locally produced, environmentally friendly and profitable are the key words. Biogas plants have been produced for many years now. Crucial for profitability is the availability of substrates (manure, energy crops and waste), and a need for electricity and heat. From waste to hydrogen with our technique is the best way for zero-emission. This is what we have focused on in our company.



WE OFFER

- Industrial production
- Modular units
- Removable – and mobile plant
- Scalable solutions
- Faster digestion process
- Swedish production
- Cost effective alternative

SELECTED REFERENCES

Metacon AB, Karlskoga

WE ARE LOOKING FOR

Partners who can deliver much organic waste for production of biogas for transportation as well as energy companies in Finland and Sweden for collaboration. We are producing both biogas and hydrogen. We can also offer HRS, Hydrogen refilling stations.



CONTACT

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tord@ecobiofuel.se
www.ecobiofuel.se

ECOCLIME

Ecoclimate can provide property owners with a complete solution for building automation [IoT based], energy recovery and energy distribution. We have a unique patented technology in the core of our solutions. Our focus is on creating the best indoor comfort with reduced energy consumption. We have solutions for residential and commercial real estate, but we also residential, schools, medical facilities, hotels, conference centers. Our most famous products are the patented comfort ceiling for heating and cooling and the waste water collector [provided through Evertch].



WE OFFER

- Complete solution for building automation [IoT], energy recovery and energy distribution
- The world's best indoor climate, at a lower total cost
- Solution for recovering up to 90% of the waste water from buildings [Evertch]
- Reduced environmental impact for your building
- Comfort ceilings for heating and cooling
- Active and passive ceiling panels
- Designing, installation and certification

SELECTED REFERENCES

Please visit our web site for a complete list of our reference installations.

WE ARE LOOKING FOR

Real estate owners interested in creating a better indoor climate and/or reducing energy consumption.



COMPANY DATA

Founded: 2012
Employees: 6
Turnover: 10 MSEK

CONTACT

Lennart Olofsson
+46 90 77 19 00
lennart.olofsson@ecoclimate.se
www.ecoclimate.se

ELFOREST TECHNOLOGIES

Elforest Technologies develops electric drive systems for machines and vehicles of the future. The interest in electric drive systems increases. Elforest has therefore chosen to focus on services in electric drive systems in the form of customer-specific system solutions for machines and vehicles. Elforest is adapting the electric drive system for the operating cycle and functionality that each machine / vehicle have, so that the best effect is achieved. Elforest Technologies has specialist expertise and long experience of electric drivetrains and offers services in the areas below.



WE OFFER

- Measurement data analysis with log system
- System solutions for machines and vehicles
- Electrical power components and electronics
- Advanced test and field service

SELECTED REFERENCES

Huddig AB, Husqvarna AB,
Ponsse Oy, Engberg Transport AB

WE ARE LOOKING FOR

- Clients who want to develop new machinery and vehicles with electric drive systems
- System integrators for collaboration within the field of energy efficiency and business development

COMPANY DATA

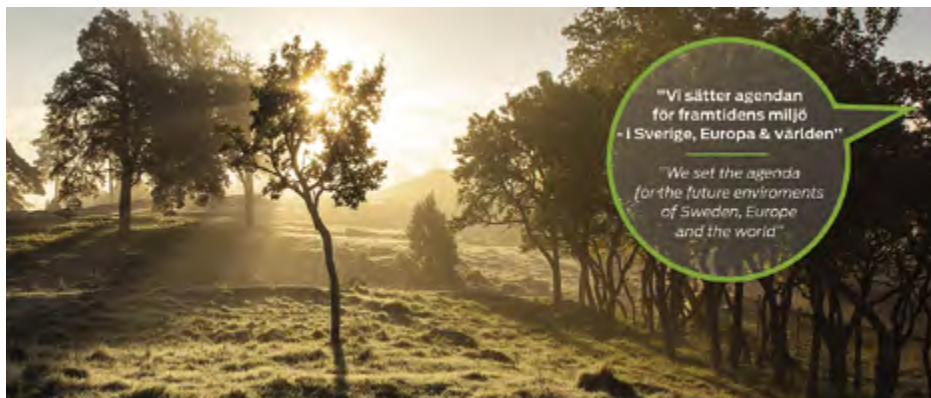
Founded: 2006
Employees: 5
Turnover: 2,2 MSEK

CONTACT

Per-Anders Bjuggstam
+46 70 286 30 40
per-anders.bjuggstam@elforest.se
www.elforest.se

ENETJÄRN NATUR AB

Enetjärn Natur AB is a consulting firm that helps companies, governments and organizations in challenging land use issues. Through field surveys, impact assessments, strategies, and advice, we help our clients to make the right decision at the right time. We work all over the country and have offices in Umeå, Uppsala and Malmö. Our mission is to develop and offer qualified and independent consulting services in conservation and urban planning. Our mission is to unite community development with sustainable solutions for nature and biodiversity.



WE OFFER

- We have a broad expertise in land use issues with an emphasis on conservation, social planning and permit processes
- Highly qualified and independent consulting services in the following areas: inventory, environmental impact assessments & permits, ecological compensation, creating nature, training and nature information

SELECTED REFERENCES

We work together with several large wind power and mining companies, as well as local and national administration and environmental NGO's involved in projects concerning the natural environment.

WE ARE LOOKING FOR

- New clients who need help in challenging land use issues
- Companies that need help creating values for nature and biodiversity

enetjärn
natur ab

COMPANY DATA

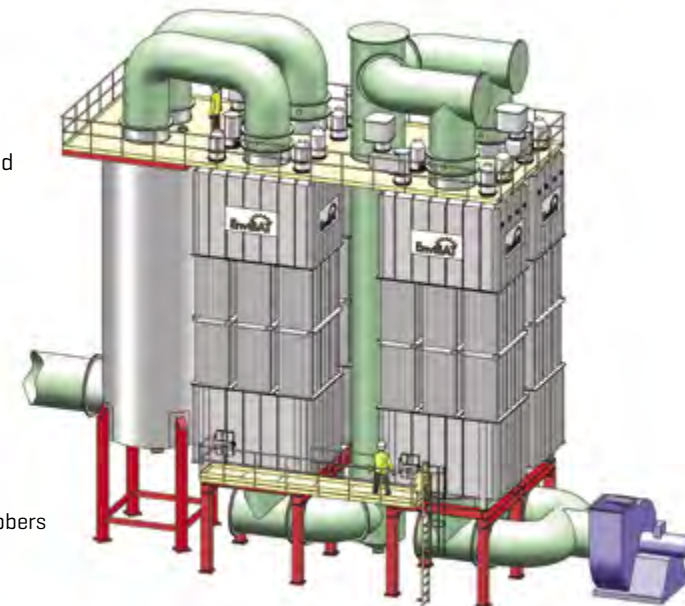
Founded: 2001
Employees: 35
Turnover: 26 MSEK

CONTACT

Enetjärn Natur AB
+46 90 71 09 50
info@enetjarnnatur.se
www.enetjarnnatur.se

ENVIBAT

EnviBAT's core business is heat recovery and high efficient dust abatement [Emissions < 10 mg/Nm³]. All employees are graduated and well experienced in the technologies. Deliveries both flange - flange and turn key.



WE OFFER

- Gas purification
- WESP (Wet ESP), Scrubbers
- Heat recovery
- Flue Gas condensers
- Water purification
- Water treatment industrial waters
- Consulting services

Applications

- Waste incineration
- Fire Laboratories
- Chemical Industry
- Power plants
- Food Industry
- Metal industry
- Forest Industry
- Novartis, Ireland

SELECTED REFERENCES

- Wärtsilä Motor Oy [Finland]
- Boliden Mineral AB [Sweden]
- LKAB [Sweden]
- Akzo Nobel AB [Sweden]
- Perstorp AB [Sweden]
- Novartis Pharmaceutical [Ireland]
- SP Fire Laboratory [Sweden]
- JSW Steel Plant [India]
- Statkraft, AS [Norway]

WE ARE LOOKING FOR

You and your case to solve.

EnviBAT
Environmental best available technology

COMPANY DATA

Founded: 2005
Employees: 10
Turnover: 35 MSEK

CONTACT

Harry Johansson
harry.johansson@envibat.se
Anders Lundahl
anders.lundahl@envibat.se
www.envibat.se

ENVIX NORD

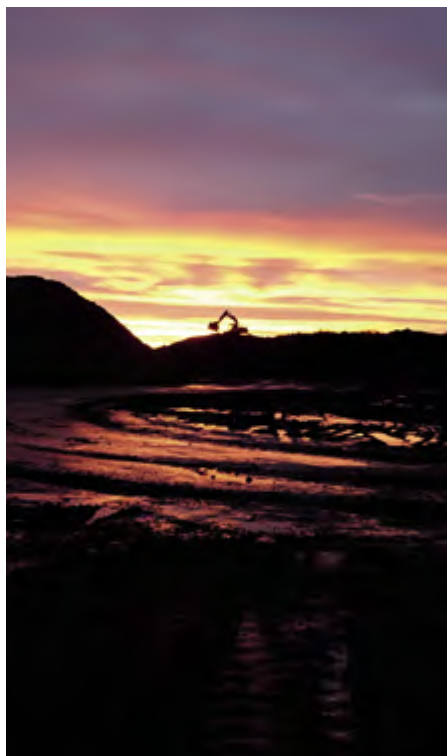
Envix Nord AB is a family owned consulting and research company with offices in Umeå, and Stockholm, as well as a nationwide network of eminent scientists. We represent a unique cross-fertilization between researchers, practical experienced consultants and contractors. Together we have a good understanding of the complexity of nature, market conditions and regulatory requirements. It allows us to propose and implement practical solutions that provide maximum benefit at minimum cost. Our business and operations contribute to reduce the burden on the environment and to enhance the management of natural resources. We understand that our customers have the same spirit which makes our job fun and meaningful.

WE OFFER

- Services specialized in rock and soil, environment, plant engineering, turnkey solutions, and research and development.
- We have unique expertise and strong positions in the following industries:
 - Mining Industry
 - Paper Mill Industry
 - Contaminated Soil and Water
 - Landfill, [reactive and passive barriers, geological barrier systems]
 - Waste disposal, [solidification and stabilization]
 - Water treatment, [on site and in situ]

SELECTED REFERENCES

- Boliden Mineral AB, Hornträsket mine 2005–2012. Established a multistep site specific remediation and restoration plan, Turnkey contractor for implementation of remedial actions at the site
- Metsä Board AB 2011–present, Design, performance and evaluation of pilot test area for the use of green liquor dregs for building artificial geological barrier systems at Metsä Board [Husum] closed landfill. Full scale implementation, 2015–.
- Gävle Galvan AB, 2015–present, Full-scale In Situ remediation plan Phase I Design of treatment. Phase II, water remediation



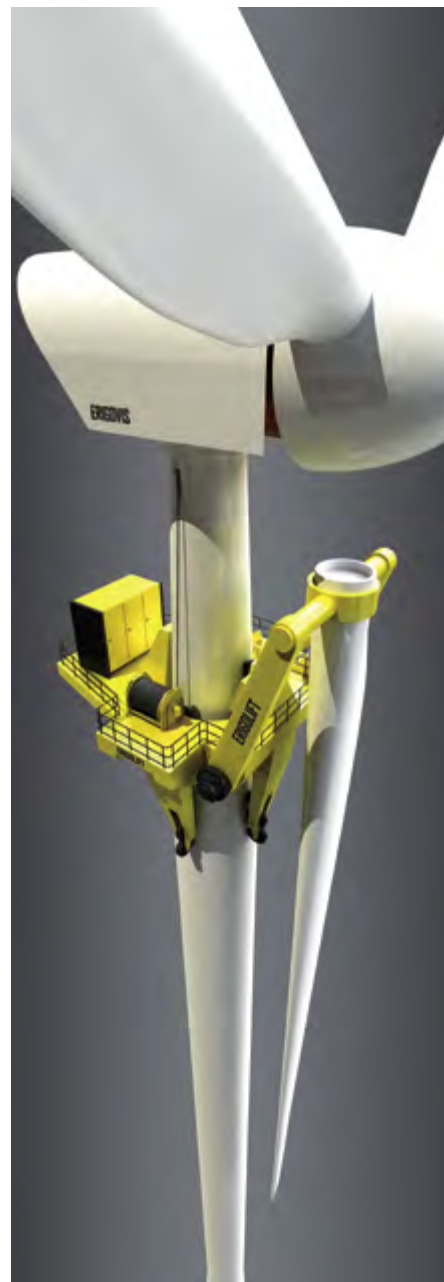
COMPANY DATA

Founded: 1985
Employees: 15
Turnover: 25 MSEK

CONTACT

Sten Fernerud, CEO
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info@envix.se
www.envix.se

ERIGOVIS



ErigoVis is an engineering company focused on developing two proprietary patents whose main objective is to facilitate and simplify the logistics of the construction of wind farms. ErigoVis owns two patents covering a new method to build tower bodies as well as lifting equipment systems that can be used both onshore and offshore. Both of these have economic and environmental aspects that speak to their advantage. Our goals are to eliminate the need for large tower factories and minimize the logistical problems of today wind power construction.

WE OFFER

- Design
- Manufacturing
- Logistics
- Prototypes and pilot plant



COMPANY DATA

Founded: 2011
Employees: 2
Turnover: 1,3 MSEK

CONTACT

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patrik.von.ahn@erigoVis.se
www.erigoVis.se

ESAM

We are consultants for sustainable development. Our long term vision is to step by step support the global transition towards sustainability. Much has happened since 1990, when Esam took its first faltering steps. Little did we know about Esam's future, that we, twenty-five years later would be one of the Swedish pioneers in sustainable development. Our values are system perspective, participation, transparency, joy and professionalism. And we try hard to live as we learn. Our main business is to help our customers to strive for sustainability through organizational and process development, implementation of management, strategic consulting, project management, training and networking. The wonderful thing about sustainability is that there are so many ways to create profitability.



WE OFFER

- Consulting services including: business intelligence, project management, process development and control, strategy and work vision and management systems
- Education including: working environment, corporate social responsibility, internal audit, climate policy, transport, solar power etc

SELECTED REFERENCES

- Umeå municipality
- Värmek
- GreenZone

WE ARE LOOKING FOR

The exchange of knowledge and customers to our knowledge.

COMPANY DATA

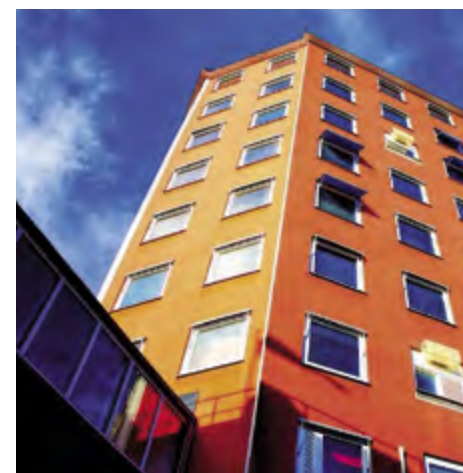
Founded: 1990
Employees: We are twenty self-employed and co-partners.
Turnover: 11,5 MSEK

CONTACT

Åsa Ögren, CEO
+46 70 3267026
asa.ogren@esam.se
www.esam.se

EUROCON

Eurocon is a technical consulting company offering a high level of competence for industrial plants. We offer a wide selection of services within all engineering disciplines that are part of an investment – from pre-study to implementation to maintenance. Our service and product portfolio is focused on streamlining and optimizing our customer's existing plants and processes. We also focus on helping our customers make the right decisions for both small and large investments. We offer services for Forest, Energy, Chemical and Mining industries. Eurocon offers process specific products developed by engineers for engineers that are easy to install and use.



WE OFFER

- Qualified technical services
- Unique products
- Execution of industrial projects of all sizes and complexity
- Maintenance
- Optimization

SELECTED REFERENCES

See www.eurocon.se

WE ARE LOOKING FOR

See www.eurocon.se

COMPANY DATA

Founded: 1990
Employees: 200
Turnover: 174,1 MSEK
[Eurocon Consulting]

CONTACT

Robert Bylin
+46 660 29 56 34
robert.bylin@eurocon.se
www.eurocon.se

FÄLT COMMUNICATIONS

Fältcom connects the world through the Internet of Things. With Fältcom's MIIPS platform and its apps, you can control, monitor, or analyze machines, buildings, and systems over the Internet. For our customers, this means lower costs, better information about usage, and in many cases brand new functionality. Fältcom's solutions work across a range of software platforms, and over 160,000 Fältcom units, including 30,000 MIIPS, are currently in service worldwide. Applications range from platforms for connected vehicles using integrated apps that can be managed and monitored via the cloud to Volvo's test cars, weather stations, traffic cameras, buses, and control of city streetlights.



WE OFFER

An open IoT platform and apps for ecosystems within

- Public transportation
- Vehicles
- Buildings and elevators
- Custom Solutions

SELECTED REFERENCES

Nobina, Skånetrafiken, Trafikverket, Volvo, Vattenfall, Relacom

WE ARE LOOKING FOR

We are looking for system integrators and collaboration within the fields of technology, environment, ecosystems and business development.

FÄLTCOM™

COMPANY DATA

Founded: 1998
Employees: 37
Turnover: 106 MSEK

CONTACT

Mikael Långström
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mikael.langstrom@faltcom.se
www.faltcom.com

GREENEXERGY

GreenExergy specializes in engineering- and project services in Bioenergy, Hydropower, Process industry and fossil free fuels. We have technology expertise and possess strong technical competence and extensive experience. We will assist you in visualizing your project in 2D or 3D. We can help both purchasers and suppliers with assessment and documentation. GreenExergy was founded in 2009 with sales of technology in the energy industry as a primary focus. The business focuses on the European market in bioenergy but GreenExergy works mainly in Sweden.



WE OFFER

- Project management
- Technical specifications/procurement
- Process analysis/energy calculations
- Plant design
- Advanced piping design including strength calculations
- Mechanical detail design
- CE marking
- Risk assessment and Safety analysis

SELECTED REFERENCES

- Biocombine projects, Skellefteå Kraft
- District heating facility, Boliden Rönnskär
- PhosDryer, Skellefteå Bio gas plant
- Small scale hydro power plant, Bruksfors
- CE-marking of fuel stations, process plants and machinery

WE ARE LOOKING FOR

Business partners within the field of renewable energy.



COMPANY DATA

Founded: 2009
Employees: 9
Turnover: 7 MSEK

CONTACT

Maria Nilsson, CEO
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maria.nilsson@greenexergy.com
www.greenexergy.se

HYBRICON

Hybricon Bus Systems AB, develops and manufactures the world's most energy-efficient, clean and quiet buses for public transport. Our Ultrafast Charge buses can run continuously around the clock on pure electric power. We also produce over night charging buses. Hybricons headquarters, where the company's production facility is also located, is in Holmsund outside Umeå. The climate in this relative proximity to the Arctic Circle is a perfect testing environment for cold-testing of its products. Energy efficiency, ultra-fast charging and modularized key components together constitute a set of unique features of the company's buses.



WE OFFER

- Electric buses
- Charging stations and charging systems
- Service and after sales
- Developed and designed control systems
- Implementation of buses adapted to situations

SELECTED REFERENCES

Umeå Municipality

WE ARE LOOKING FOR

Distribution operators and service providers who are challenged to meet the new era within the public transport sector.



COMPANY DATA

Founded: 2013
Employees: 30
Turnover: 42 MSEK

CONTACT

+46 90 770 900
info@hybricon.se
www.hybricon.se

INDEXATOR ROTATOR SYSTEMS

Indexator Rotator Systems AB is the world's leading supplier and development partner for hydraulic rotators and ancillary equipment. Our products are used worldwide for forestry, general cargo handling and material handling. We export directly to more than 40 countries all over the world. Through continual development, we live up to our customers' high expectations for functionality and total economy. Indexator Rotator Systems has a company philosophy as the guideline in large and small decisions, as well as a shared view of how our operation should be run, irrespective of where in the organisation, in which country or on which market we are active.



WE OFFER

- Rotators
- Links and swing dampers
- Swivels
- Accessories

WE ARE LOOKING FOR

Indexator is looking for companies that wish to use hose swivels that eliminates pressure drops, the risk for damaging twists and hose rupture. Fewer hose failures are especially good for the environment. The elimination of twisting increases hydraulic hose service life substantially, improving the productivity.

Hose swivels for trouble-free operation, high pressure and long service life. These are some of the requirements that you set and we deliver with K100 swivels.



COMPANY DATA

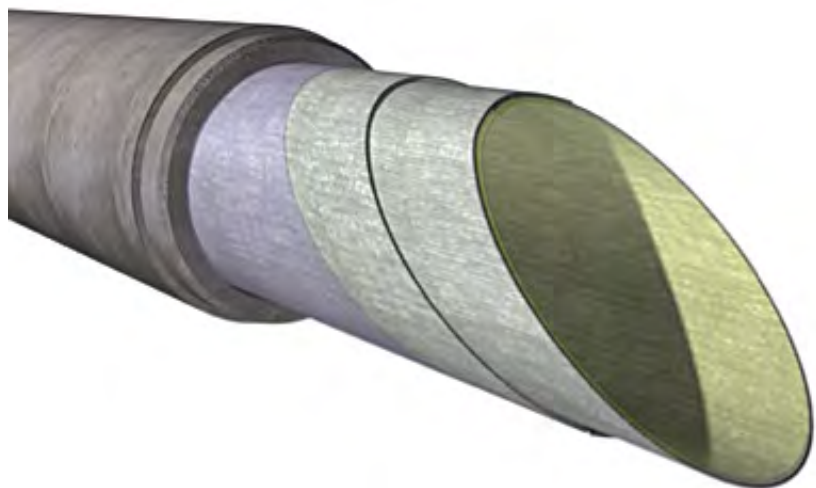
Founded: 1973
Employees: 130
Turnover: 230 MSEK

CONTACT

Sales and Marketing Department
+46 933 148 00
rotator@indexator.com
www.indexator.com

INPIPE SWEDEN

Inpipe, founded in Vilhelmina Sweden in 1982, is the biggest producer of CIPP [Cured-In-Place-Pipes] in the Nordic countries. The Inpipe liner is a glass-fibre reinforced Polyester liner that is used for relining sewer pipes, road culverts and water pipes. The liner is inverted or winched into the old pipe where it is inflated and thereafter cured using Ultra Violet light. The process is very fast and it only creates a fraction of the CO2 footprint compared to traditional digging. Since access to only one manhole is required for the installation the activities around the installation site can proceed without disturbances, and the pipe system can resume normal operation the very same day.



WE OFFER

- CIPP [Cured-In-Place-Pipes] Ø100 to Ø1800mm
- Inpipe Flex liners
- Inpipe Blind Shot liners
- Installation equipment
- Start-up training, Education and Customer support

SELECTED REFERENCES

Inpipe have since 1982 delivered over 1 500 000 meters of Inpipe liners to our customers all over Europe.

WE ARE LOOKING FOR

Inpipe is constantly expanding our list of partners and customers. If you find our product interesting and want to learn more please visit our website www.inpipe.se



COMPANY DATA

Founded: 1982
Employees: 27 employees
Turnover: 4,5 MEUR

CONTACT

Nicklas Dahlberg
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nicklas.dahlberg@inpipe.se
www.inpipe.se

JÄRVEN ECOTECH

Järven Ecotech is a specialist in designing & building complete water purification systems for storm water, leachate water, process water and sewage water. We focus on cost effective and reliable solutions to purify water. Our systems are well known for high dependability and resistance to work in Nordic climate. Our environmental efforts have been greatly appreciated and we are working diligently to find designs and solutions that have the least possible environmental impact.



WE OFFER

- Storm water treatment
- Biological ponds
- Lake restoration
- Sedimentation ponds and floating baffles
- Aeration of water masses
- Consultation and design

SELECTED REFERENCES

- Storm water purification for Stockholm city center
- Leachate purification on more than 30 sites in Sweden
- Rural wastewater treatment systems in north of Sweden
- Process water purification from mining industry

WE ARE LOOKING FOR

- New costumers from all over the world
- New global sales channels for our solutions
- New suppliers that can add something extra to our portfolio



COMPANY DATA

Founded: 2009
Employees: 4
Turnover: 10 MSEK

CONTACT

Emil Eriksson
+46 660 22 28 50
emil.eriksson@jarven.se
www.jarvenecotech.se

LOGSCOM

Logscum is a technology company that develops forest industry. Currently our main product is TIMBER PRINTER which will keep traceability of timber logs and we do this by our ink tag system which is installed in the harvester head. With our system TIMBER TRACKER you can control your timber logs and receive information that is unique to each tagged log. What we do best is to find solutions that will benefit you, whether you are forest machine entrepreneur, landowner or a saw miller!



LOGSCUM

WE OFFER

- Logscums TIMBER PRINTER
- TIMBER TRACKER – to performs measurement checks

SELECTED REFERENCES

Wärtsilä, CBM for ship engines

WE ARE LOOKING FOR

Cooperation partners within the forest business and financial partners.

COMPANY DATA

Founded: 2011
Employees: <1

CONTACT

Martin Englund
+46 70 279 06 50
martin@logscum.com
www.logscum.com

LUNALEC

LunaLEC develops and manufactures thin and flexible light patches for integration into med-tech devices, or into printed electronic smart objects. The LEC [Light-emitting Electrochemical Cell] can be driven by low voltage DC, typically 3-6 Volts, which makes the device mobile. The LEC requires encapsulation similar to OLED, but can be produced in ambient conditions by unsophisticated equipment. This means that it can be produced locally in low volumes at low cost. The LEC structure allows the usage of a wide variety of electrodes, and it can thus shine light in one or two directions. It can also be made metal-free, and allow for recycling like plastic waste.



WE OFFER

- Patented first all organic LEC
- Development of customized devices for medtech application with specific wavelength and dose requirements
- Prototyping equipment for adaptation into roll-2-roll printed electronic manufacturing

WE ARE LOOKING FOR

- Industry partners in electronics
- Development projects
- Suppliers with superior components like IR-emitters and Flexible encapsulation, preferably sprayable

COMPANY DATA:

Founded: 2012
Employees: 4
Turnover: 1 MSEK

CONTACT:

Patric Stafshede
+46 70 688 3655
patric@lunalec.com
www.lunalec.com

LÄTTELEMENT

Our mission at Lättelement is to develop, produce and sell self-supporting construction elements in the form of roofs, walls and floors in the Nordic construction market. With more than 35 years of experience we design and manufacture all according to our customers need, and we do this in our premises in Örnsköldsvik. We understand that a high level of quality throughout the whole chain – from quotation to installation and maintenance – is a key for success.



WE OFFER

- Prefabricated roof elements
- Customizations of requirements
- Integrated ceilings, acoustic solutions
- Low weight, wide spans
- Sustainable materials

Due to the wide range of possible applications, the roof elements are used both in high-end projects demanding special properties such as wide spans, fire and noise protection and in all other areas of industrial and commercial construction – especially when it comes to fast and cost-efficient construction.

SELECTED REFERENCES

Maxlab, Lund, Research Center,
Peab Sverige AB, Kristianstad Arena,
NCC Construction AB, Örnsköldsvik Travel
Center, Fastec Sverige AB, Hovrätten, Umeå,
Rekab Entreprenad AB

WE ARE LOOKING FOR

Challenges in new overseas market where our experience will be utilised to create optimal solution for our customers. Please don't hesitate to ask for your free offer estimate and join our highly valued customers today!



COMPANY DATA

Founded: 1979
Employees: 100
Turnover: 155,1 MSEK

CONTACT

Ulf Strinnholm Lidfalk
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us@m-l.se
www.lattelement.se

MEDICVENT

Medicvent's main product is the patented Double Mask used in hospitals for such procedures as anaesthesia and childbirth. The purpose of the Double Mask is to protect the internal working environment and health of the staff through the elimination of harmful gases. In recent years, numerous additional products and applications have been developed, all aimed at improving both the internal and external environment. Medicvent's mission is to develop, manufacture and promote a comprehensive range of products for the scavenging of air pollution mainly within the hospital care environment.



WE OFFER

- Development and manufacturing of products to improve hospital care environment
- Products for dental, childbirth, recovery, veterinary, ambulance and autopsy use
- Laser and diathermy

SELECTED REFERENCES

- Nya Karolinska Solna, NKS
- Sophiahemmet
- Sundsvals sjukhus

COMPANY DATA

Founded: 1983
Employees: 7
Turnover: 27 MSEK

CONTACT

Lars Svensson
+46 90 12 75 00
lars.svensson@medicvent.se
www.medicvent.se

MTC-MILJÖTEKNISKT CENTER

MTC specializes in the implementation of emerging environmental technologies linked to mining and mineral, pulp and paper, contaminated soil, sludge and water. Our customers include problem owners, companies looking to demonstrate new technology and academia focusing on applied research. MTC owns and manages a large test bed facility for demonstration of new and innovative technology in a real environment. MTC performs feasibility studies, pilot tests, and full scale deployment. We help our customers to develop new treatment technologies and finding new uses of waste materials.



WE OFFER

- Help developing and implementing new environmental technologies in waste management, contaminated land, and water treatment
- Test beds for mining and mineral industry, pulp and paper, contaminated soil, sludge and water
- Performance of studies and tests

SELECTED REFERENCES

Remediation of waste rock / AMD: Luleå University of Technology, MTC, SP Processum, Ecoloop, Ramboll, Ragn-Sells, SCA Obbola, Domsjö, Metsä Board Husum, Boliden

Thermal treatment of algae by HTC: Umeå University, MTC, Algae-pilot at Umeå Energi / SLU

SpinChem: Large-scale demonstration of SpinChem water treatment technology at MTC

WE ARE LOOKING FOR

Industry, academia and stakeholders for demonstration of innovative green technology.



COMPANY DATA

Founded: 2013
Employees: 5

CONTACT

Magnus Bergknut
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info@mtcenter.se
www.mtcenter.se

NORDIC FLANGES

With long roots and years of experience from both steel and aluminium business, we have a unique knowledge about the entire process - from production to stockholding and logistics. Nordic Flanges shall market a full range offering of standard and special flanges and fittings in all types of stainless steel, special alloys, carbon steel and aluminium. Through a combination of own production to order and stock keeping of standard products the aim is to offer short lead time of high quality products to customer that value flexibility, high service level and the industry's best material knowledge.



WE OFFER

- Variety of standard flanges and fittings
- Special made products and customer specific solutions
- Stainless steeling forgings, steel components, aluminium casting, lab services
- Stainless steel, duplex, super duplex, super austenitic, titanium, carbon steel and aluminium

WE ARE LOOKING FOR

Nordic Flanges want to work for a sustainable long-term vision and strategy for climate, environment and energy and finding effective solutions that not only caters for northern Sweden needs, but also can generate growth and prosperity at the global level.



COMPANY DATA

Founded: 1975
Employees: 120
Turnover: 240 MSEK

CONTACT

Lena Bergström
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www.nordicflanges.se

PRISMALENCE

Prismalence sell energy efficient heavy-duty lights based on our patented lens technology. Giving large energy savings and comfortable light through prismatic light control since 2003. Prismalence is an approved supplier to many manufacturers of STS's (Ship to Shore cranes) and RTG's (Rubber Tyre Gantry cranes) We deliver to large International Container Terminals such as DP World, PSA, APM and HPH for their Yard Hi-mast lighting, Cranes and Workshops. Stockholm, London, Singapore and Dubai are a few of the better-known ports that we are illuminating. We are a one stop solution for all lighting needs on a terminal but we also deliver to other demanding customers such as the Swedish Railroad and the heavy forest, steel and mining industry.



WE OFFER

- Hi-mast LED lighting
- Container crane LED lighting
- Industry LED lighting
- Roads/railroads/parks/squares
- Sports/exercise

SELECTED REFERENCES

- London Gateway CT [container terminal]
- Dubai, Jebel Ali CT, Singapore CT
- LKAB, SSAB, ABB, Holmen paper, BillerudKorsnäs
- Vattenfall, Jernhusen
- ZPMC, KoneCranes, Cargotec, Terex-Noell, Liebherr, Paceco

WE ARE LOOKING FOR

Retailers for industrial lighting outside Sweden.



COMPANY DATA:

Founded: 2003
Employees: 8
Turnover: 39,0 MSEK

CONTACT:

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www.prismalence.se

PULPEYE

PulpEye AB is an innovative measurement technology company, focusing on online applications and services for the pulp and paper industry globally. Main products are the PulpEye pulp analyser and the ScanChip chip analyser. Head office is in Örnsköldsvik, Sweden. PulpEye products are sold globally through sales offices and sales representatives in Europe, North America, South America, Asia and Oceania.



COMPANY DATA

Founded: 2002
Employees: 11
Turnover: 18,7 MSEK

CONTACT

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www.pulpeye.com

WE OFFER

- PulpEye online pulp analyser
- ScanChip online chip analyser
- Dynamic Drainage Analyzer DDA
- Service/support world-wide
- Analyser consultant service

RACCOON MILJÖFILTER

RACCOON MILJÖFILTER AB - A PIONEER IN AIR FILTER TECHNOLOGY

With our passion and technological expertise within air purification, we manufacture and develop filter applications suitable for your specific needs. Today we focus our manufacturing to vehicles and machines, but our filters are used in a wide variety of fields, for example: the mining industry, waste and recycling industries, chemical and technological industries and military industry. Our headquarters and factory are located in the small town called Robertsfors in the northern part of Sweden. Here is where all of our sales, product development and production take place. We always strive to deliver a tailor made product that fits your every need. And when it comes to quality - we never compromise.



WE OFFER

- Air filters for different requirements
- Particle, bacterial, chemical gas and fireproof filters

SELECTED REFERENCES

- Volvo
- Hitachi
- John Deere
- Komatsu Forest
- Pon Equipment (Caterpillar)

COMPANY DATA

Founded: 1998

CONTACT

Olle Sydlén
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olle@raccoon.se
www.raccoon.se

RGS 90 SVERIGE

We are a contracting company specialising in treating contaminated land and ground water both ex situ, onsite and in situ. As many projects demand treatment offsite, we offer treatment solutions at approx. 15 facilities spread across Sweden. Our remediation projects cover both small and larger sites and the contaminants of concern include dioxins, solvents, hydrocarbons and metals. We have completed more than 200 projects where the contaminants of concern have been treated completely or partially by in situ treatments, and are carrying out remediation projects all over Sweden. We are the market leader in Scandinavia in treating contamination in-situ.

WE OFFER

- Consulting, sampling, analysis, remediation, water treatment, recycling
- Remediation of soil and groundwater at both small and larger sites - off-site, on-site and in-situ
- Over 50 mobile treatment units.
- Physical, chemical and biological methods and stabilisation to create the best treatment train for the specific site
- At our facilities we analyse, classify and decontaminate soil, enabling it to be reused for various purposes.

SELECTED REFERENCES

- Moheda: Remediation of hydrocarbons using enhanced natural attenuation and chemical oxidation; Swedish Armed Forces
- Värnamo: Remediation of chlorinated solvents using multiphase extraction and enhanced natural reductive dechlorination; Municipality of Värnamo

WE ARE LOOKING FOR

New exciting projects with remediated soil or water problems where we together with clients can find successful solutions.



COMPANY DATA

Founded: 2002
Employees: 70
Turnover: 250 MSEK

CONTACT

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www.rgs90.se

SEKAB

SEKAB is one of Europe's leading producers of key enabling technologies for bio-based products and bio-based replacement of fossil diesel fuel. SEKAB is producing and supplying bio-based building blocks for the chemical industry in Europe. In the Biorefinery Demo Plant in Örnsköldsvik we have developed commercial technology platforms for sugar and lignin. SEKAB's technology is ranked among the top, globally and as number one or two for forest by-products. We offer cellulose based bioethanol for technical applications and for the use as biofuel.



WE OFFER

- Acetaldehyd, ethyl acetate and other technical ethanol products
- CelluApp®, a technology for many kinds of raw materials, including wood chips, straw and sugarcane bagasse
- SEKAB's biofuel ED95 is an ethanol based fuel for adapted diesel engines. It reduces the impact on climate and provides as good energy efficiency as diesel

WE ARE LOOKING FOR

We are involved in demonstration studies with companies from all around the world who with our help are examining the potential of various types of by-products rich in cellulose. Apart from searching more customers of our existing products, we are looking for companies planning, or interested in establishing, production of chemicals, materials and biofuels based on renewable raw materials where our technology is interesting.



COMPANY DATA:

Founded: 1985
Employees: 83
Turnover: 850 MSEK

CONTACT:

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www.sekab.com

SKELLEFTEÅ KRAFT

Power with its heart in the north. We are one of Sweden's biggest producers of power. With hydropower as a core source, we produce and supply electricity to companies and private individuals all over Sweden. Thanks to our position, we shoulder great responsibility. The power we produce must meet the current energy needs without jeopardising the future's resources. Therefore, we are a driving force behind the development of renewable energy, and our goal is for our own energy production to be 100 % sustainable. The development toward a future society that is powered by sustainable energy does not only involve switching from fossil to renewable fuels. We are also driving the development by investing in research in other areas, such as wind power in cold climates. In addition, we are constantly initiating new strategic partnerships and making sustainable investments.



WE OFFER

- Electricity supply to the entire country
- Investments in renewable energy such as hydroelectric, wind, bioenergy
- Partnerships with the regions universities and colleges
- Other service such as maintenance, power grids, space and broadband via fibre

WE ARE LOOKING FOR

Corporate development, research and academic partners within the fields of technology, environment and business development for the energy sector.

COMPANY DATA

Founded: 1906
Employees: 617
Turnover: 3700 MSEK

CONTACT

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www.skekraft.se

SMART CLIMATE

Smart Climate Scandinavian AB provides an environmentally friendly, patented heating and cooling system for parked units particularly focusing on commercial aircrafts and ships. We offer both mobile and fixed mounted units. The mobile unit, which does not need towing due being able to drive itself, is suitable for docking to the aircraft parked at the gate. Both variants use our unique control systems that optimize energy use and contribute to a cost-effective and environmentally efficient solution for the heating and cooling of the parked aircraft.



WE OFFER

- Heating and cooling units for parked aircrafts and ships
- Mobile and fixed mounted units
- Unique control systems that optimize energy use

WE ARE LOOKING FOR

- Customers with an economic and environmental focus
- Service providers
- Sales agents

COMPANY DATA

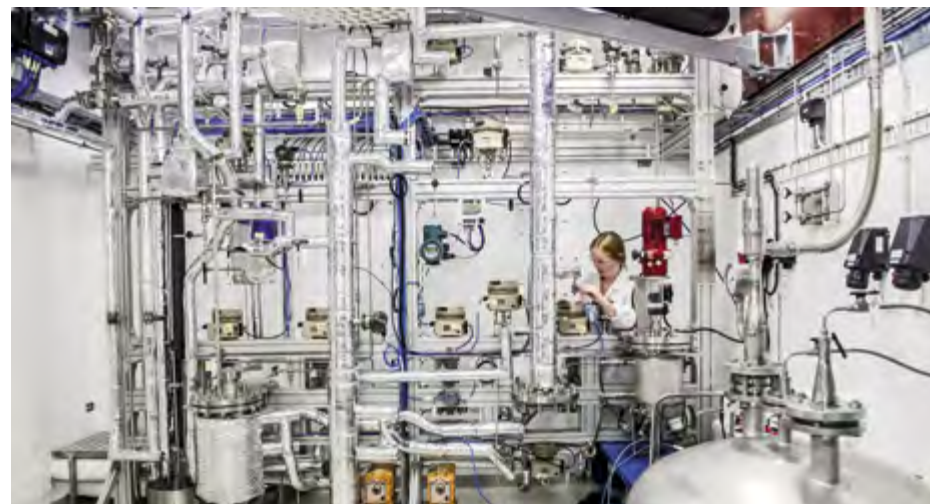
Founded: 2015
Turnover: Start-up

CONTACT

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www.smartclimate.se

SP PROCESSUM

SP Processum supports development of new products based on renewable wood raw material or residual streams from the forest industry. Our goal is to be a test and development site for new innovations and ideas within the biorefinery area. Our competence and pilot equipment make it possible to conduct development projects or produce substances for further development steps. We have access to comprehensive networks within the biorefinery area and are able to connect new ideas with companies and universities within the networks. As a subsidiary of SP Swedish Technology Research Institute we are part of a large research network and can also bring project ideas further to researchers with additional competences.



WE OFFER

- Research and Development
- Projects in biorefinery development
- Connections to universities

SELECTED REFERENCES

Please see our list of member companies on our website.

WE ARE LOOKING FOR

Companies and universities who need biorefinery competence and pilot runs to support their own development.

COMPANY DATA

Founded: 2003
Employees: 15
Turnover: 28,8 MSEK

CONTACT

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www.processum.se

SPACETIME

SpaceTime is a digital platform that helps your organisation to travel smarter. SpaceTime is an open cloud-based service that allows users to compare travelling options from one destination to another by listing all possible ways of travel, including public transport, cost, carbon dioxide emissions and calories burnt. SpaceTime requires no installation and there is no binding period. With the use of SpaceTime, organisations can optimize their travel under current policies both to save money and to reduce their environmental impact.



WE OFFER

- Cloud based travel service
- Optimisation of internal travels
- User and mileage logs
- Automatic bookkeeping



SELECTED REFERENCES

Kalmar County Council - The County Council of Kalmar use SpaceTime to manage and optimize their internal travels; everything from searching, booking, cost management and statistics of previous trips.

WE ARE LOOKING FOR

Customers who want to travel smarter and optimize their internal travels.
Companies and partners in the global market who want to cooperate with smart mobility.
Investors who want to invest in a smart mobility platform.

COMPANY DATA

Founded: 2010
Employees: 3

CONTACT

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www.spacetime.se

SPEKTRAKON

SPEKTRAKON is one of the leading technology consulting firms in the northern part of Sweden with expertise in areas such industrial design, mechanical design, special machinery and technology media. Our mission is to offer advanced technology solutions that integrate product development and technology information, which enhances our customers' competitiveness. Our headquarters is placed in Örnsköldsvik and the main operation area is the central northern part of Sweden. Spektrakon AB was formed in 2004 and has grown from 7 to 25 employees over the years.



WE OFFER

- Industrial design
- Mechanical design
- Product optimization
- Calculation and simulation
- Special machinery
- System safety
- CE certification
- Technical information
- 3D-visualisation
- 3D-animation
- 3D-printing and prototypes -
- Certified Inventor courses
- Automation and lifting devices

COMPANY DATA

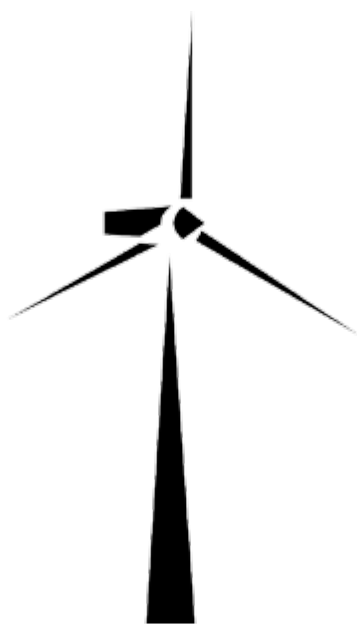
Founded: 2004
Employees: 28
Turnover: 2.3 MEUR

CONTACT

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STENGER & IBSEN CONSTRUCTION

Stenger & Ibsen Construction AB supplies turnkey solutions in the establishment of wind turbine foundations and related civil works for all sizes of wind turbine projects. In close cooperation with leading wind turbine manufacturers and developers we have supplied more than one thousand foundations in Scandinavia and northern Europe and thereby gained unique know-how and experience with handling complex building projects that ensure our clients a high quality.



WE OFFER

- Turnkey solutions – assist engineers and builder with consultancy and proposals
- Work closely with turbine manufacturers
- Specialists at establishing wind turbine foundation on bedrock
- Grouting for normal and arctic climate

SELECTED REFERENCES

- Sidensjö Windfarm, 48 foundations, roads and crane hardstands
Customer: Nordisk Vindkraft AB
- Ytterberg Windfarm, 22 foundations, roads and crane hardstands
Customer: Nordisk Vindkraft AB
- Stamåsen Windfarm, 26 foundations
Customer: SSVAB
- Mörttjärnberget Windfarm, 37 foundations.
Customer: SSVAB
- Svartvallsberget Windfarm, 10 foundations, roads and crane hardstands
Customer: John Laing LTD
- Kyrkberget Windfarm, 10 foundations, roads and crane hardstands
Customer: Nordisk Vindkraft AB
- Stormon Windfarm, 5 foundations, roads, crane hardstands and cable
Customer: BayWa r.e

COMPANY DATA

Founded: 2003
Employees: 9
Turnover: 216,3 MSEK

CONTACT

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SVENSK RENLUFTSTEKNIK

SRT is a high-tech environmental company in air purification and filtration that installs, services, repairs and provides spare parts. We are working for a healthy indoor and outdoor environment. We clean the air from particles and gases using ionization and thus purify the air in a natural way as nature has done through the centuries. Air purification installations are performed in homes, schools, hospitals, public building and industries. SRT is a part of GVAB, Grubbe Ventilation AB



WE OFFER

- Air filtration and purification systems and products
- Installation, services and repairs

SELECTED REFERENCES

See our homepage

WE ARE LOOKING FOR

Customers in need of air purification

COMPANY DATA

Founded: 1989
Employees: 1
Turnover: 1,3 MSEK

CONTACT

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www.gvab.se

THORDAB

Thordab AB is a family owned manufacturing company located in Örnsköldsvik. Our expertise extends from metal cutting, milling, welding as well as problem solving. In addition to the Nordic market, we also supply products to Germany, France, Russia, Australia, England and Canada. Modern machinery with knowledgeable staff and meticulous quality assurance procedures ensure that our products are exactly the quality that our clients demand. Utilize the extensive experience and the good contacts we have gained over 40 years of development of subcontracting and the manufacturing of our own products.



WE OFFER

- Machining, turning, milling, welding, system supply and installation of products
- Assembly and testing
- Prototyping and tool manufacturing
- Hydraulic installation
- Lease of premises – storage

SELECTED REFERENCES

- Bosch- Rexroth
- BAE Systems
- ABB

WE ARE LOOKING FOR

Challenges where our experience will be utilised to create optimal solution for our customers.

COMPANY DATA

Founded: 1973
Employees: 13
Turnover: 15,1 MSEK

CONTACT

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www.thordab.se

TYRÉNS

Tyréns is one of Sweden's leading consultancies in the construction sector. Our employees create solutions in urban planning and infrastructure for sustainable social development. We seek long term customer relationships in order to provide maximum benefit to the customer. Our tradition is to invest in innovation and development and that this will benefit customers. We offer qualified consulting services within the construction sector.

WE OFFER

- Construction consultancy for all markets – from urban planning to climate and environment and industrial
- A range of services to all markets – including architecture, railway, water, cooling and energy, bridges, geotechnical engineering and energy buildings

SELECTED REFERENCES

- Ting 1 - construction
- EPD [Environmental Product Declaration] Folkhem Concept Building, Stadshagen – the first building in the world to get an EPD!
- LCA – Västra länken, comparison of three different road alternatives
- Väven, Umeå – geotechnical expertise and construction
- Norra kajen, Sundsvall – environmental expertise throughout the complete process of remediation

WE ARE LOOKING FOR

To expand in Örnsköldsvik with consultants in all our techniques. Go to www.tyrens.se/karriar for more information if you are interested in joining our team.



COMPANY DATA

Founded: 1942
Employees: 6 Örnsköldsvik
Turnover: 1 426,3 MSEK [corporation]

CONTACT

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www.tyrens.se

UMEÅ ENERGI

Umeå Energi supplies district heating and cooling, as well as electricity and broadband. We produce electricity with wind power and in two combined heat and power plants, and sell power to about 58,000 private and business customers across the country. Umeå Energi AB is a wholly owned subsidiary of Umeå Kommunföretag (UKF), which in turn is owned by the Municipality of Umeå. Umeå Energi AB owns all shares in the subsidiaries Umeå Energi Elhandel AB, Umeå Energi Elnät AB, Umeå Energi UmeNet AB, Umeå Energi Sol, Vind & Vatten AB and is the majority shareholder in the subsidiary BioEndev AB.



WE OFFER

- District heating and cooling
- Electricity
- Broadband
- Solar panels
- Charging stations

SELECTED REFERENCES

Electromobility, Solar power production, Combined heat and power, Smart grid, District heating and cooling, Energy storage, Energy efficient solutions

WE ARE LOOKING FOR

Cooperations in the fields above.

COMPANY DATA

Founded: 1911
Employees: 250
Turnover: 1500 MSEK

CONTACT

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www.umeaenergi.se

VIMEK

At Vimek we are specialists in manufacturing small forest machines. We believe that wisdom is inherited. In 60 years from now, our children will take care of the forest as carefully as our grandfathers have. It is about creating value for future generations. We call it Vimek thinning concept, forest owners call it easy and simple. By using Vimek, forest owners do not create wide forest roads by removing an unnecessary number of trees, the trees stay, so your forest will be less sensitive to storms and provide higher quality wood. That is thinning, high quality thinning by the Vimek concept.



WE OFFER

- Machines with low fuel consumption thanks to small, effective and powerful engines
- Machines with low ground pressure which reduces the risk of damaging the important root system of remaining standing trees
- Unique harvester with dual turning function – turns both at the waist and at the front axle
- 4 type of forwarders in different sizes and for different needs
- Overall cost effective technical solutions.
- Machines with unique technical solutions and patents

SELECTED REFERENCES

Vimek delivers today our products to more than 25 countries around the world, in Europe, North, Latin and South America and Asia.

WE ARE LOOKING FOR

New potential business partners and customers in eastern European countries and countries in the south-east Europe.



COMPANY DATA

Founded: 1934 (1994)
Employees: 23
Turnover: 6,7 MEUR

CONTACT

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fredrik.lundberg@vimek.se
www.vimek.se

VOC TECHNOLOGY

Voc Technology AB delivers catalytic air purification systems with high quality and excellent performance to a wide range of customers that needs to take care their VOC emissions [VOC = Volatile Organic Compound] and laughing gas emissions. The company is located in Örnsköldsvik and all the products are manufactured by local companies. We have more than 20 years of experience and have delivered systems around the world. Our systems are easy to handle and needs a minimum of maintenance. Companies with a various type of production are using our systems: Painting, Pharmaceutical, Hospitals, and Plastic and Printing industries.



WE OFFER

- Catalytic Air Purification Systems for VOC emissions
- Catalytic Air Purification Systems for laughing gas [hospitals]
- Complete deliveries
- Service & support
- Spare parts
- Air filters

SELECTED REFERENCES

ABB, Tetra Pak, IKEA - Subsuppliers, AstraZeneca, Nolato, Emballator

WE ARE LOOKING FOR

Opportunities to deliver our air purification systems to new markets and customers around the world.

VOC TECHNOLOGY AIR PURIFICATION SYSTEMS

COMPANY DATA

Founded: 2002
Employees: 4
Turnover: 10 MSEK

CONTACT

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WAREN

We have specialized in complete solutions for water treatment in all types of cooling, heating and process plants. Our method gives your system a longer life, lower maintenance costs and better energy transfer properties. Overall, it is a clear improvement of the operating economy. The Waren effect cannot be compared with any other type of treatment systems currently on the market. The interaction between hardware, software and ongoing monitoring prevented corrosion, coatings and microbial growth. We continuously develop the technology of our liquid treatment and we use the latest technologies to improve the specific liquid quality in each system.



WAREN EFFICIENT HEATING & COOLING SYSTEM

WE OFFER

- The Waren effect, a working method to achieve maximum energy transfer, minimal maintenance and maximum performance in all types of energy and climate technology systems, no matter what the conditions are
- The Waren Certificate, which confirms high quality and achieved results
- Analysis, heating, cooling, antifreeze

SELECTED REFERENCES

Contract supplier to VÄRMEK

WE ARE LOOKING FOR

- Distributors and sales agents
- Corporate partners

COMPANY DATA

Founded: 2009
Employees: 8

CONTACT

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www.waren.se

XORE

Accurate data on time is the foundation for all process optimization. With high availability and reliable measurements XORE's analysers are valuable tools to the process engineers and operators in some of the world's most productive mines and smelters. We contribute to our customers' productivity and profitability by providing analysers and services with unique quality and availability. We build our analysers with quality and competence; this can be noticed in our products' speed, precision and availability. We strive to be a dependable partner to our customers and you can count on our service minded engineers to act, lead and suggest proactive activities to keep your analyser's performance at a maximum many years after installation. Mikael Normark, Walter Rönblom and Lars-Eric Carlsson founded XORE in 2011. In 2015 XORE received an investment from the new co-owners Ackra Invest and Partnerinvest Norr, two investment companies active in northern Sweden. With a strong position on the Swedish market we are now looking to expand internationally.



COMPANY DATA

Founded: 2011
Employees: 4
Turnover: 5 MSEK

CONTACT

Mikael Normark
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mikael@xore.se
www.xore.se

WE OFFER

On-stream analysers for slurry and solutions: the Boxray Compact for smaller operations and applications on leaching solutions, electrolyte or process water treatment, and the Boxray 24 for large scale operations or processes with rapid changes. If you tell us about your challenges we can tell you about our solutions!

SELECTED REFERENCES

- Boliden Aitik mine
- Boliden Rönnskär smelter
- Boliden Garpenberg mine

WE ARE LOOKING FOR

Base metal mines and smelters wanting to increase their productivity by gaining a better understanding of their process behaviour and focusing on future fully automated process control.

ÖMV

AB ÖMV is a company that, through commitment and the use of modern technology, manufactures advanced process equipment to help our customers financially and thereby contributes to a sustainable world in the future. As our products often have to work under high pressures, at high temperatures and frequently in corrosive conditions, stringent demands are placed on their design and the choice of materials. We are your partner in the field of energy, paper, pulp, chemicals, nuclear power, bio refineries as well as oil & gas.



WE OFFER

- Pressure vessels and heat exchangers
- Fibre filters and granulators
- Cisterns and columns
- Welding support
- Planning and design
- Product development and project management
- Maintenance and thermal calculations

SELECTED REFERENCES

Domsjö Fabriker AB, AKZO NOBEL, SEKAB, Metsä Board, SCA

WE ARE LOOKING FOR

As specialists in Stainless Steel Fabrications and Process Equipment, our long experience – approvals – design capabilities enables us to deliver cost efficient high quality solutions for our customers.



COMPANY DATA

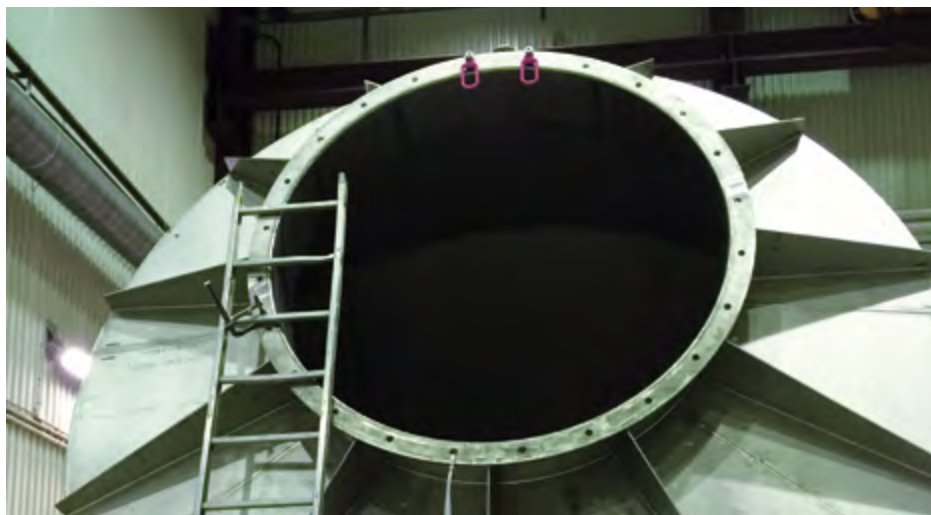
Founded: 1959
Employees: 60
Turnover: 97 MSEK

CONTACT

Johan Granström
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www.omv.se

ÖRNALP UNOZON – VIFLOW GROUP

ViFlow is one of Northern Europe's leading manufacturers and suppliers that specialise in tube heat exchangers, pressure vessels and process equipment to industries in sectors such as defence, offshore, paper & pulp, chemistry, energy and nuclear power. We combine the advantage of a small company's proximity to customers, quick response and quick decision making with a big company's broad technical expertise. At our own manufacturing unit, Örnalp Unozon, we have long experience and great knowledge of the design and manufacturing of customised products in technologically advanced materials like titanium alloys, SMO, various types of stainless steel and carbon steel.



WE OFFER

- Design, construction, production and installation
- Wide technical expertise
- Heat exchangers and pressure vessels
- Process equipment

SELECTED REFERENCES

Valmet, Vattenfall Ringhals, SEKAB, OKG, Domsjö, Metsä Board, AKZO NOBEL, Borealis, Fortum

WE ARE LOOKING FOR

High demanding customers whom are looking for suppliers with the capacity to design, produce and install, both in Sweden and abroad in all materials.



COMPANY DATA

Founded: 1939/1993
Employees: 50
Turnover: 83,5 MSEK

CONTACT

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www.viflow.se

ÖVIK ENERGI

Övik Energi is a modern company with an environmental focus which provides comprehensive services within the field of energy and communication. We offer electricity contracts, electricity distribution, district heating, small-scale district heating, district cooling, process steam and broadband. Our vision is to be an attractive value-creating energy company. Övik Energi AB is a subsidiary in the sole ownership of Rodret in Örnsköldsvik AB. Rodret is completely owned by the Municipality of Örnsköldsvik.



COMPANY DATA

Founded:
Employees: 110
Turnover: 671,3 MSEK

CONTACT

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www.ovikenergi.se

WE OFFER

- Electricity contracts and distribution
- District heating and cooling
- Broadband
- Energy efficiency service
- Bio-oil

CLEANTECH KVARKEN

The project aims at strengthening the preconditions for small and medium-size enterprises in the cleantech sector to do business on the regional, national and international markets by cross-border cooperation and joint export initiatives.

If you would like more information about the Cleantech Kvarken project please visit the website:

www.cleantechkvarken.com

Interreg
Botnia-Atlantica
European Regional Development Fund



EUROPEAN UNION



REGION
VÄSTERBOTTEN



Österbottens förbund
Pohjanmaan liitto



MERINOVA
TECHNOLOGY CENTRE

VASEK

VÄSTERNORRLANDS KRAFTS OCH
VÄSTERNORRLANDS UTVECKLING AB
VASTA REGION DEVELOPMENT COMPANY



**UMEÅ
KOMMUN**



**ÖRNSKÖLDSEVIK
KOMMUN**